



LANXESS – KeplerCheuvreux German Corporate Conference 2023

Prepared for stormy times and ready to deliver!

Matthias Zachert, CEO
Frankfurt, January 16th, 2023

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Agenda

1 Executive summary Q3 2022 and outlook

2 Portfolio: What we achieved & path forward

3 Managing our weak spots

4 Performing in Sustainability

5 Financial and business details Q3 2022

Q3 2022: Specialty businesses perform while inflationary energy prices continuously challenge

Strategic and financial highlights

- First quarter with contribution from IFF's microbial control business
- HPM / Advent JV set-up on track:
 - Management team and business structure announced
 - Large number of merger clearances already received (e.g. US, Chinese and Brazilian authorities)
- Sales increase of 38% driven by pass-through of inflated input costs
- EBITDA pre improved to €240 m (vs €229 m in PY)
- Exceptional financial gain (~€83 m) from settled interest rate hedges* overcompensates operational exceptionals (€35 m) on EPS level
- Operating cash flow impacted by inflationary and seasonal increase in inventories



LANXESS Group: Improved EBITDA pre due to portfolio effect despite lower volumes

Price pass-through and portfolio contribute

Price **+26%** Volume **-6%** FX **+8%** Portfolio **+10%**

Total **+38%**

Q3 Sales vs. PY

[€ m]	Q3/2021	Q3/2022	Δ	9M 2021	9M 2022	Δ
Sales	1.581	2.185	38%	4.422	6.115	38%
EBITDA pre	229	240	5%	643	755	17%
Margin	14,5%	11,0%		14,5%	12,3%	
CAPEX	98	98	0%	241	249	3%

- Significant sales increase in all segments price-driven, supported by portfolio and FX
- Lower volumes mainly due to softer demand
- Higher EBITDA pre resulting from strong contribution of Specialty Additives and Consumer Protection
- Full pass-through of inflated raw material and energy costs; lower volumes impact margins

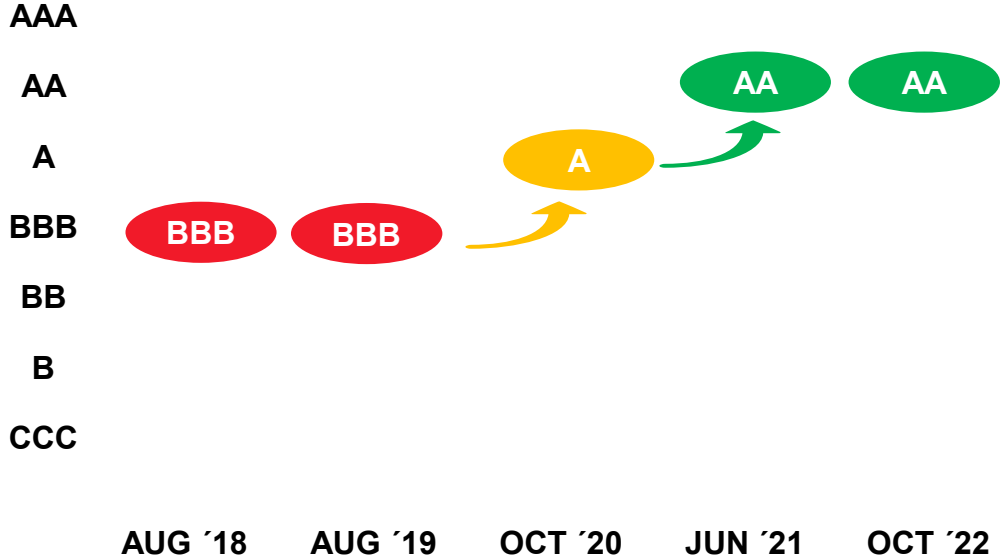
MSCI ESG recently confirmed LANXESS AA rating – the second highest category



LANXESS ESG Rating History

Remarks from MSCI assessment

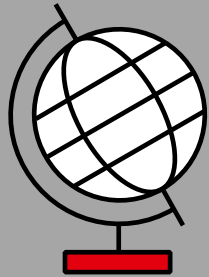
MSCI
ESG RATINGS



- **Carbon emissions:** LANXESS carbon intensity (CO₂/sales) significantly lower than industry average
- **Toxic Emissions & Waste:** LANXESS initiatives to reduce toxic emissions and waste include aggressive targets
- **Water Stress:** LANXESS takes strong efforts to reduce water use relative to peers
- **Corporate Governance:** LANXESS scores in the highest category with strong practices

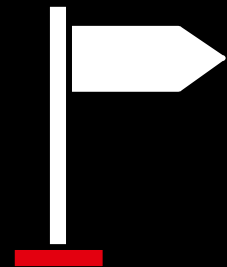
LANXESS ranks among the top 3 companies world-wide in the diversified chemicals industry

FY 2022: Guidance corridor narrowed



Current view on economy

- Volatile and uncertain energy and raw material costs development
- Increasing pressure from general inflation on global demand, price pass-through becomes more challenging
- Additional burden on demand due to anticipated customer destocking



LANXESS outlook

- **FY guidance:**
EBITDA pre expected in €900 – 950 m corridor

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Targeted acquisitions in Consumer Protection boost specialty character of LANXESS portfolio



- Secular growth
- High profitability
- Asset light & strong cash conversion
- Complementary to existing business (thus, high synergies)
- CO₂ light

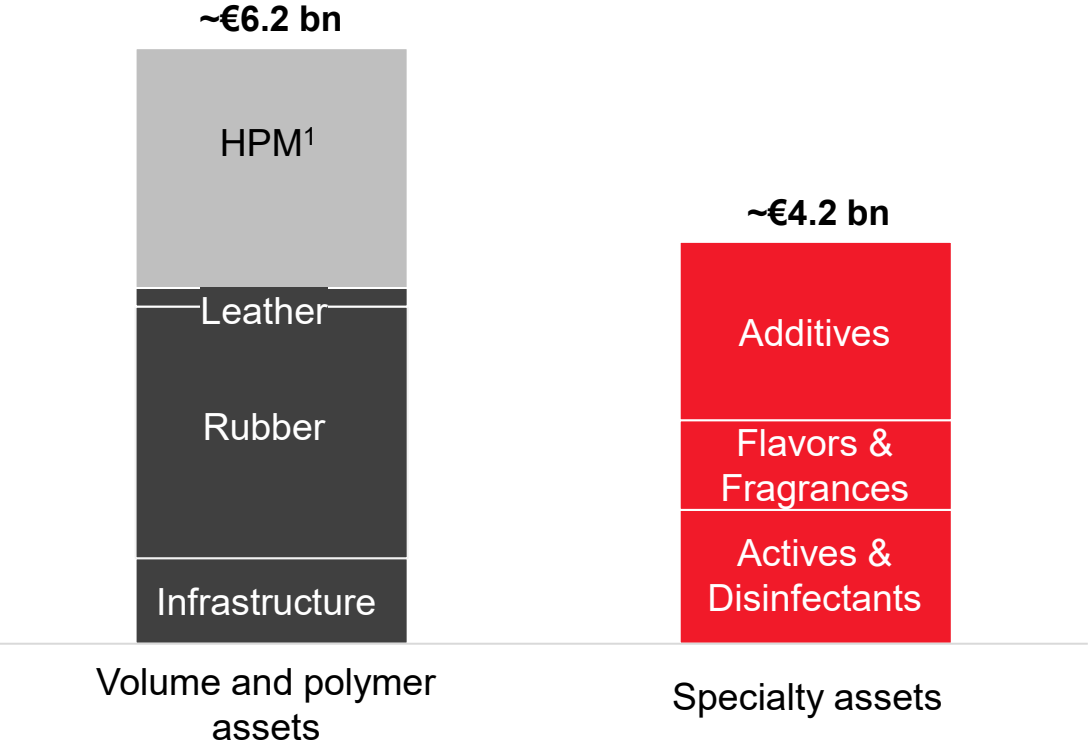


LANXESS portfolio transformed towards a true specialty chemicals player



Portfolio transactions since 2016

Transaction values



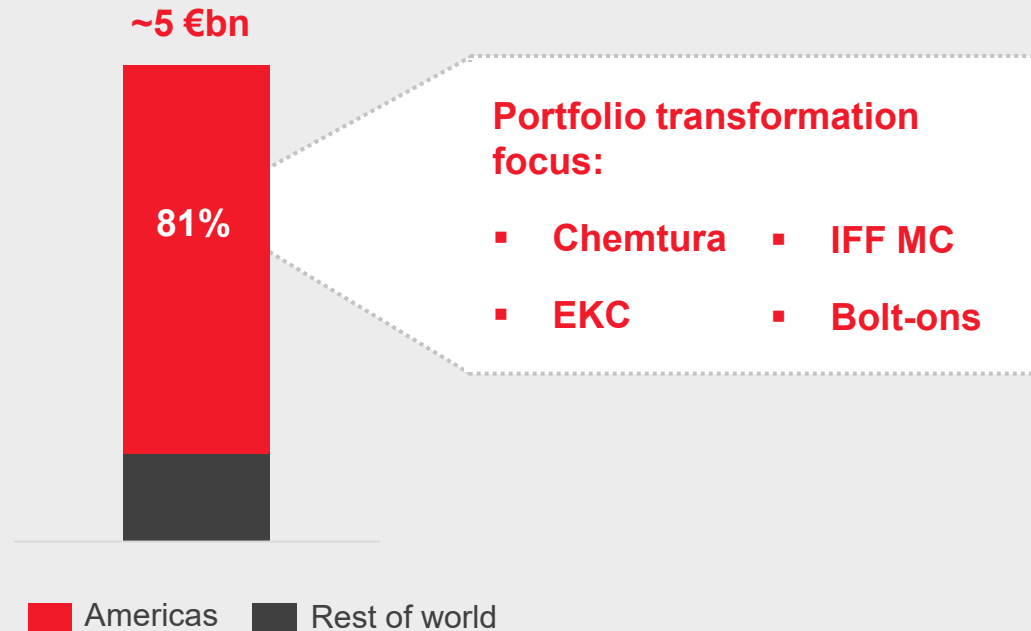
Acquired businesses:
High profitability and cash generation
Asset light
Less cyclical

Divested businesses:
Lower profitability
Asset intensive
More cyclical

¹ HPM: High performance materials business (Polyamid); to be transferred to JV with Advent, transaction still subject to the approval of responsible authorities; closing expected in H1 2023

Portfolio transformation increased US footprint...

Growth CAPEX and M&A spending since 2017¹

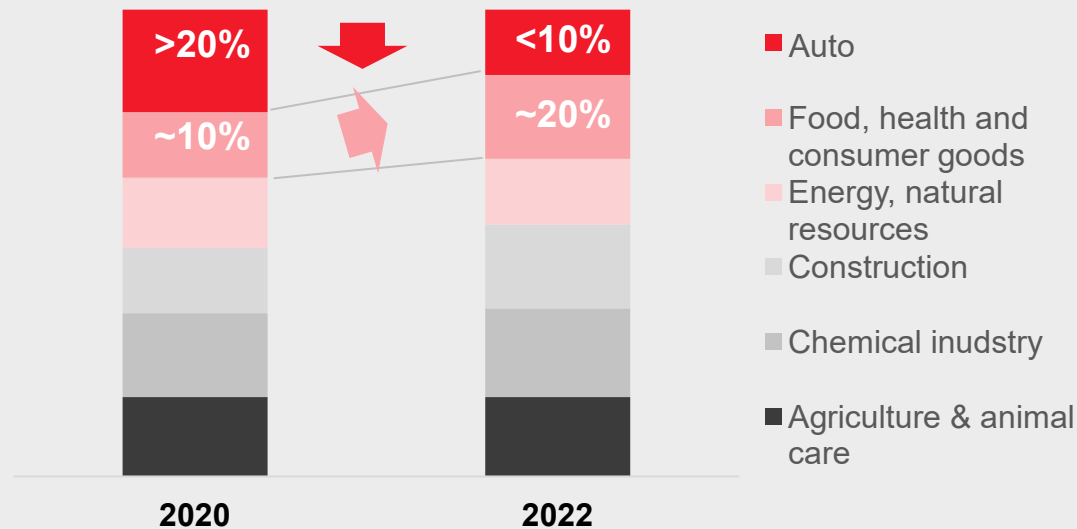


! Strengthened Americas asset footprint

! German exposure further reduced

...and led to a more balanced end-market exposure

Balanced end-market exposure¹



! Auto exposure reduced

! Higher portion of end-consumer focused markets

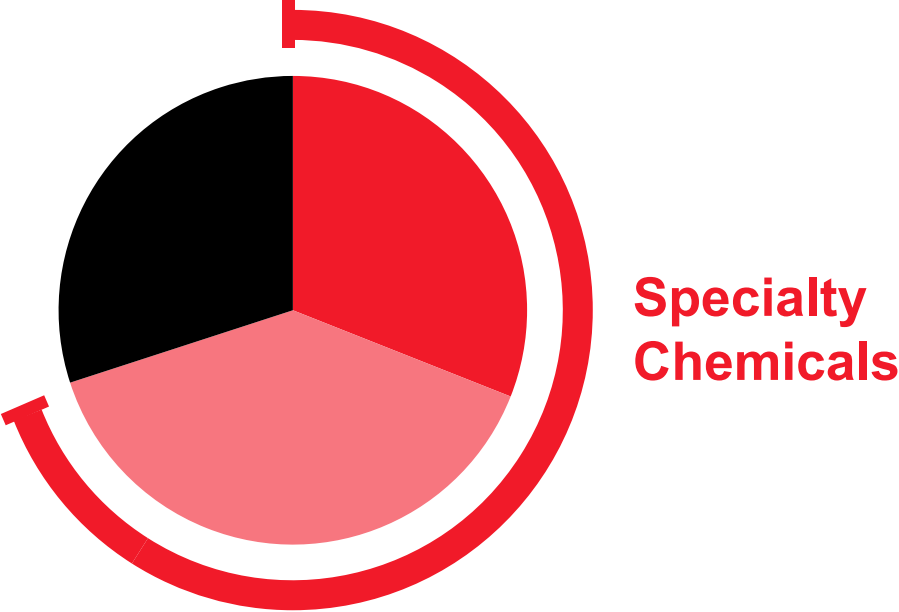
Specialty character substantially increased – portfolio transformation concluded (for the time being)

Becoming a leading specialty chemicals player

Sales 2017



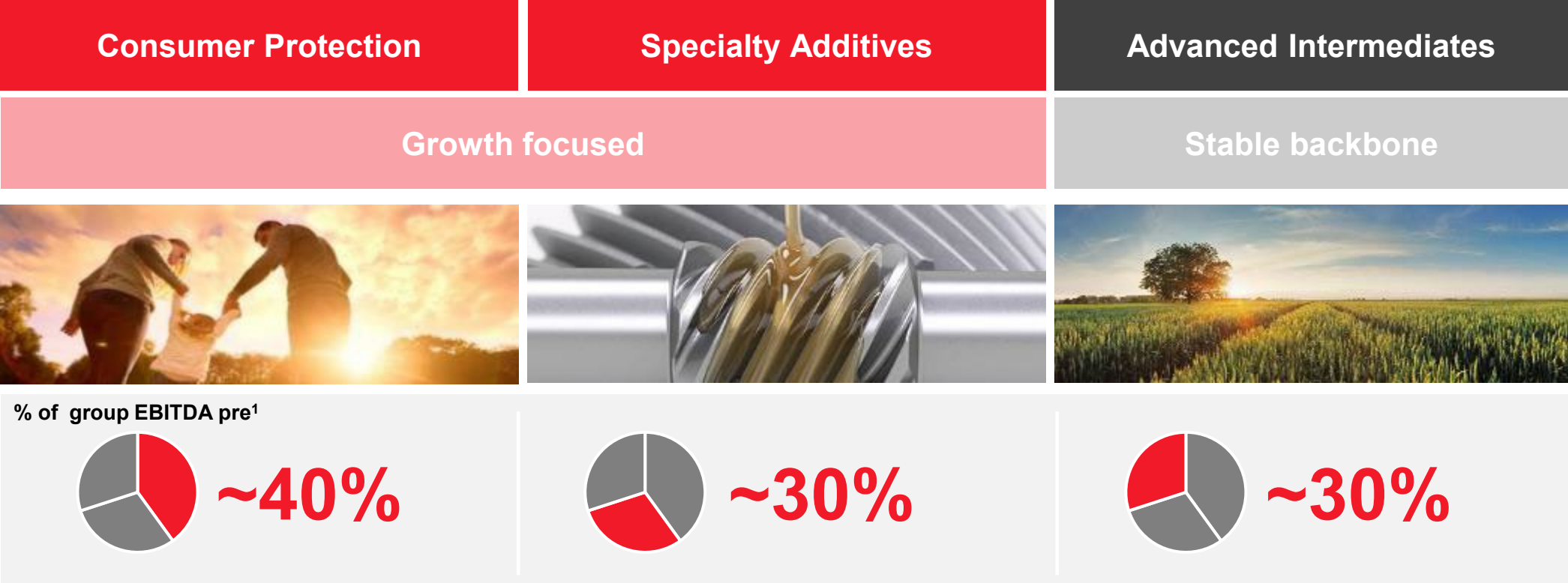
Sales 9M 2022



■ Polymers (ARLANXEO, HPM) ■ Consumer Protection ■ Specialty Additives ■ Advanced Intermediates

Specialty character improved – portfolio now mainly based on specialty chemical value chains

Portfolio framework: Two growth-focused platforms – financed by a stable backbone



Complexity reduced; Consumer Protection will stand for ~40% of EBITDA pre

Updated order of segments underlines new focus

Consumer Protection



- Material Protection Products
- Flavors & Fragrances
- Saltigo
- Liquid Purification Technologies

1

Specialty Additives



- Polymer Additives
- Lubricant Additives
- Rhein Chemie

2

Advanced Intermediates

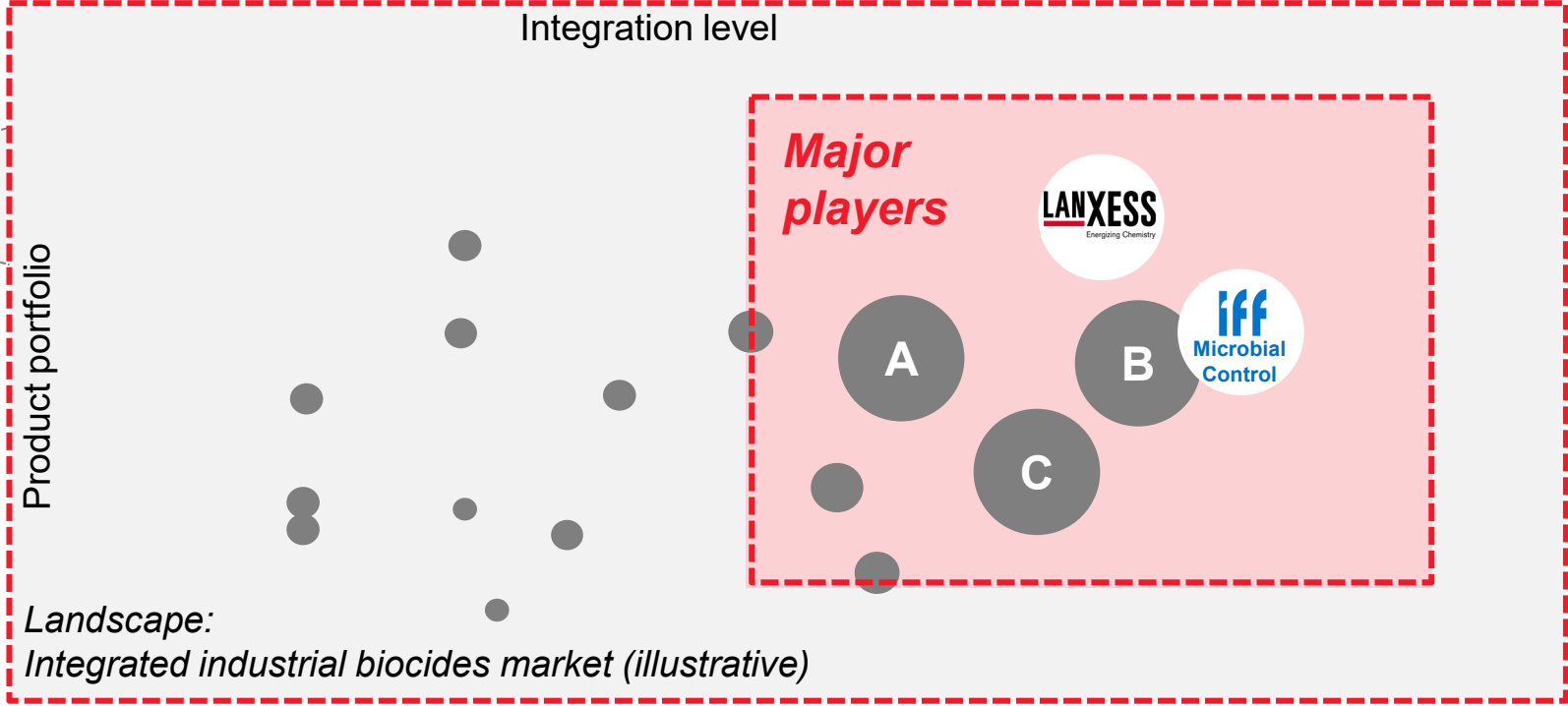


- Advanced Industrial Intermediates
- Inorganic Pigments

3

All businesses in Consumer Protection are champions in their field

1. A leading position in niche markets  BU MPP



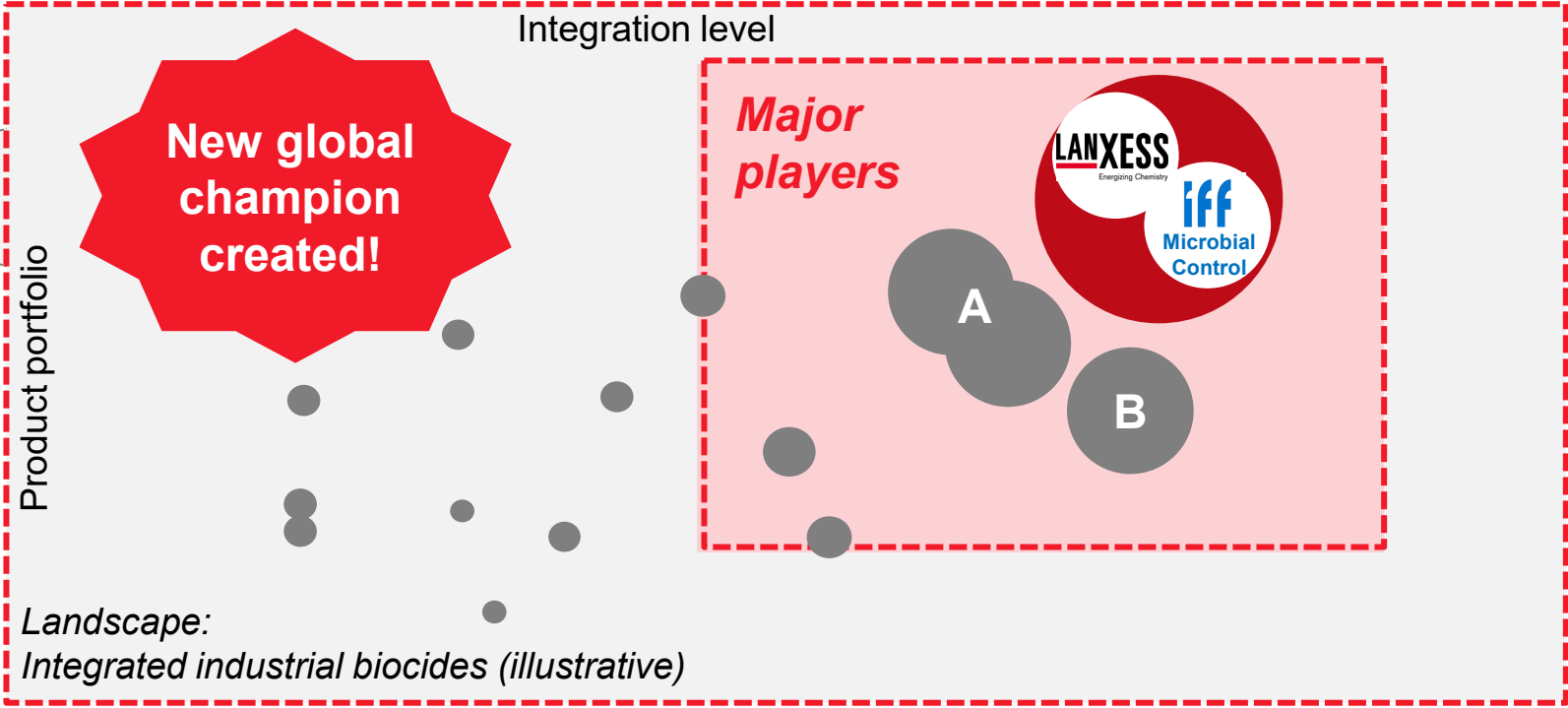
LANXESS actively transformed microbial control market

Active market transformation created a strong global position in 'Microbial Control'

1. **LANXESS among top 3 players in the biocide business**



Active market transformation reduced number of big players



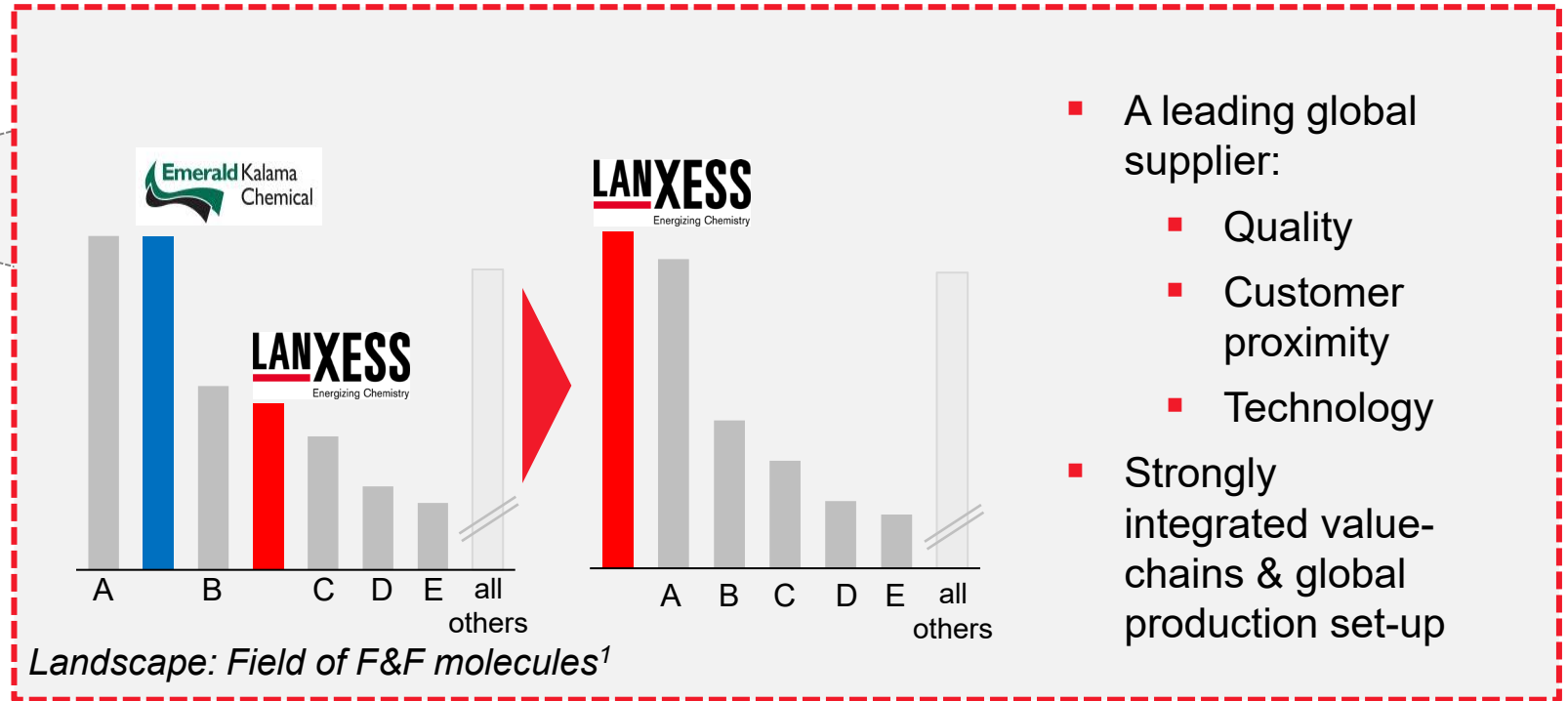
LANXESS formed top player in transformed market with strong underlying growth

LANXESS created a new global champion in Flavors & Fragrances

1. Strong position in niche markets



BU
F&F



- A leading global supplier:
 - Quality
 - Customer proximity
 - Technology
- Strongly integrated value-chains & global production set-up

LANXESS created a strong player in the field of Flavors & Fragrances

¹ Illustrative and simplified, segment positioning in terms of revenue, approximate figures based on IHS, Markets & Markets custom report, LANXESS own research

LANXESS with global reach in Flavors & Fragrances

1.

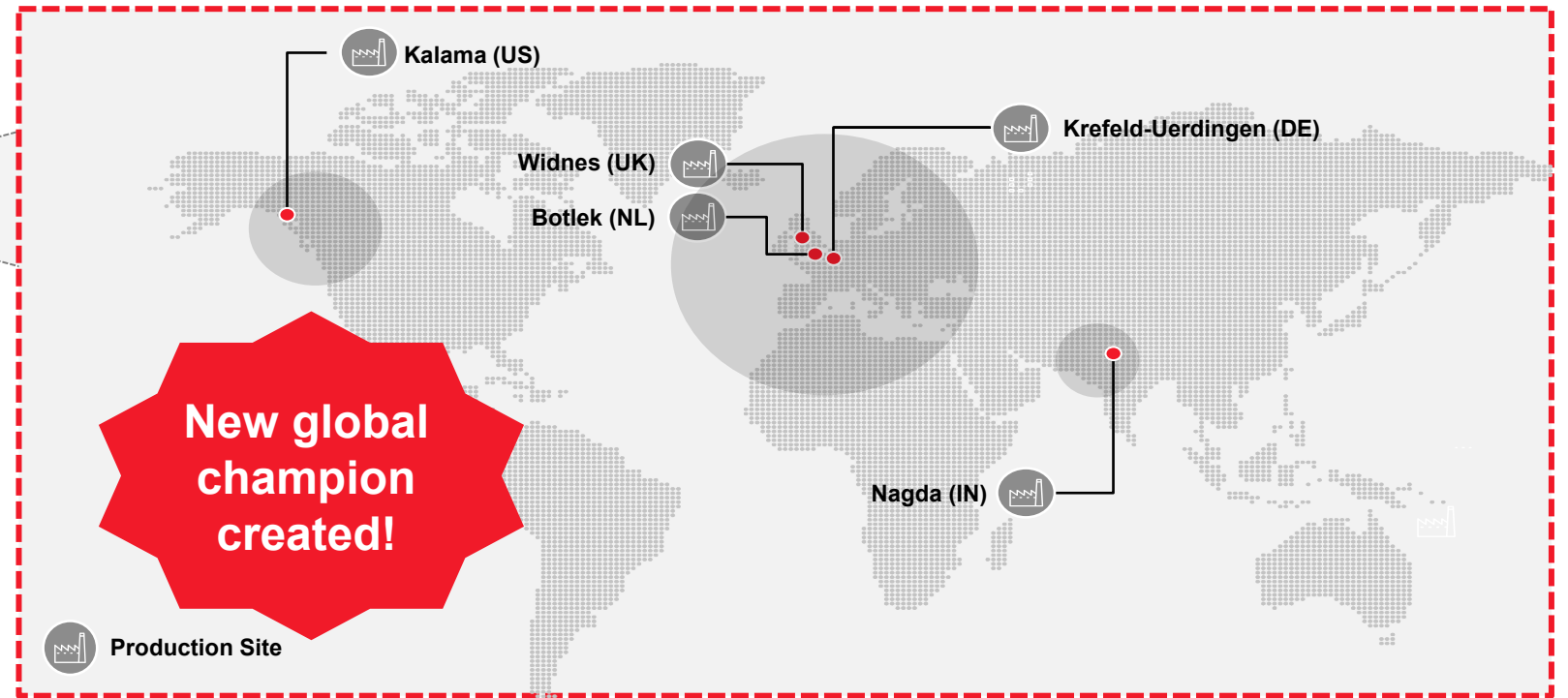
Strong position
in niche markets



BU
F&F



+



LANXESS expanded on existing position in attractive F&F market

Acquired businesses: Focus on integration and stability for the foreseeable future



Performing well

- Closed August 2021
- Earnings development in line with expectations



in progress

Reaching full potential of envisaged earnings level in 2024-25

- Management team and corporate culture established
- Business undermanaged in the past
- Catch-up on price increases underway

Consumer Protection businesses well positioned to exploit strong growth trends in their markets

2. Strong secular growth driven by underlying trends



~5% avg.

Market growth in Consumer Protection end markets



Stricter Regulations & Sustainability



Strong growth in Home & Personal care



Population growth & urbanization



Water quality & scarcity

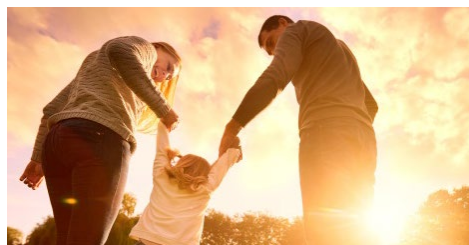


Higher health awareness



Consumer preference for "milder" solutions

Consumer Protection well placed to deliver – even in difficult environment



	Strong position	Product technology intensity	Profit potential 2023
Material Protection Products	Among Top 3	High	Growth
Flavors & Fragrances	Among Top 3	High	Stability to growth
Saltigo	Among Top 3 in agro custom synthesis	High	Growth
Liquid Purification Technologies	Among Top 3	High	Stable

Specialty Additives: Driving segment to full potential

Consumer Protection



- Material Protection Products
- Flavors & Fragrances
- Saltigo
- Liquid Purification Technologies

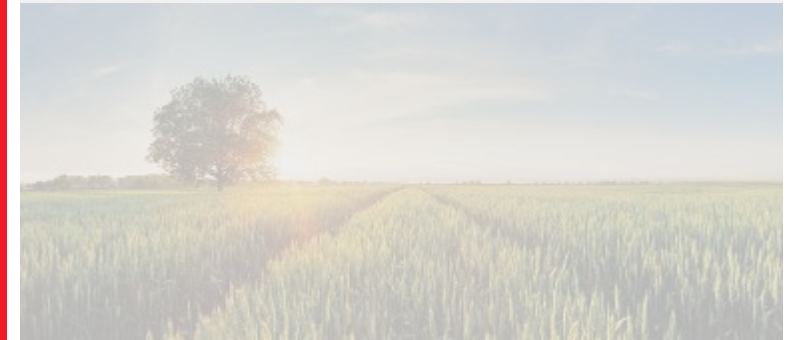
Specialty Additives



- Polymer Additives
- Lubricant Additives
- Rhein Chemie

2

Advanced Intermediates



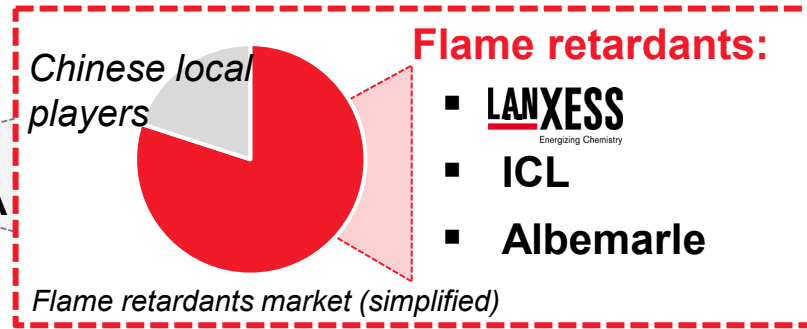
- Advanced Industrial Intermediates
- Inorganic Pigments

Specialty Additives: Leading positions, strong US asset base and major trends driving GDP growth

1. Strong position in niche markets



BU
PLA

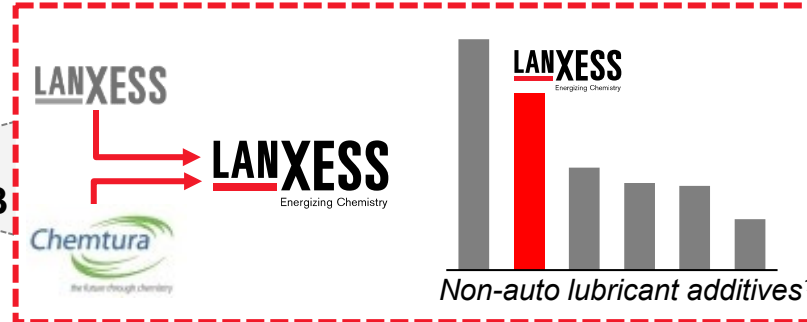


- Major players account for the largest part of the business
- Western players better positioned to cope with high regulatory standards

2. Strong asset base outside Europe



BU
LAB



- Market transformation driven by Chemtura acquisition
- LANXESS with one of the broadest product portfolios
- Strong in non-auto lubricants additives




- Backward integration into one of few Bromine sources globally – Arkansas site: 2nd highest concentration and well positioned in industry cost curve
- Lubricants: majority of plants also in US

¹ Simplified, approximate figures based on Kline Global Lubricant Additives, LANXESS own research

Specialty Additives to exploit strong positions and show stable development in potential recession



	Strong position	Product technology intensity	Profit potential 2023
Polymer Additives	Among Top 3	High	Below very high level
Lubricant Additives	Among Top 3	High	Stability to growth
RheinChemie	Among Top 3	Medium	Stability

Advanced Intermediates as stable backbone

Consumer Protection



- Material Protection Products
- Flavors & Fragrances
- Saltigo
- Liquid Purification Technologies

Specialty Additives



- Polymer Additives
- Lubricant Additives
- Rhein Chemie

Advanced Intermediates



- Advanced Industrial Intermediates
- Inorganic Pigments

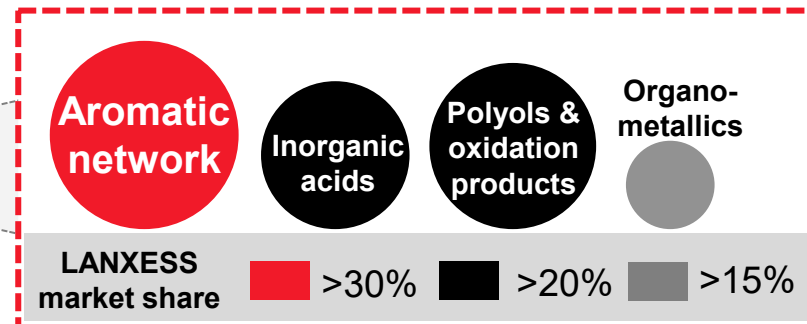
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Advanced Intermediates: Strong market positions and process technology as strong base for LANXESS growth

1. Leading positions



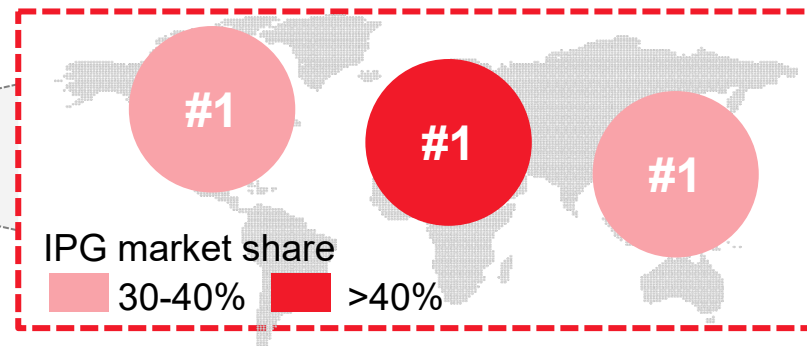
BU All



- Strong market share in majority of businesses
- Sole local supplier in Western World e.g. for majority of Aromatic Network products

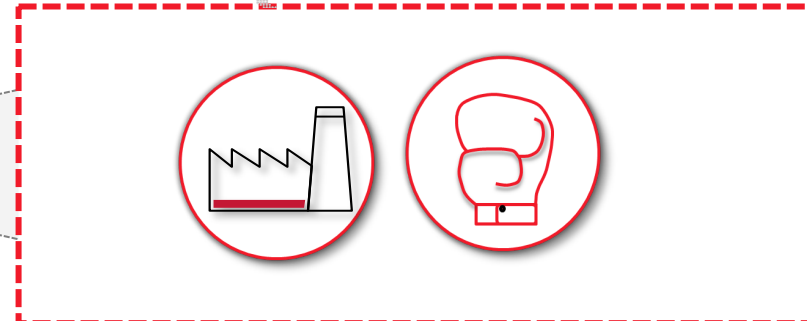


BU IPG



- IPG with strong position around the world, above 40% market share in Europe


2. Strong integrated asset base



- + Cost and technology leader in irreplaceable asset network
- + IPG: Globally largest production capacity
- Current energy downside: Predominantly Germany based

Advanced Intermediates well positioned but energy situation in Germany will likely weigh on 2023 results



	Strong position	Product technology intensity	Profit potential 2023
Adv. Industrial Intermediates	Leading in Western World	High in process technology	Below
Inorganic Pigments	# 1 globally	High in process technology	Below

Now the imperatives are the following for LANXESS!



- ✓ Portfolio adjustment
- ✓ Major transformation steps accomplished

- More resilient than before
- Market, technology, and operational leadership

- Reap benefits of strong positions and unique capabilities of LANXESS businesses

Our businesses have higher profitability potential in a normal business environment

Path to profitability recovery and underlying expansion

Consumer Protection

- Contribution from specialty business EKC and IFF MC
- Total synergy generation of up to €55 m

>20%

EBITDA pre margin potential

Specialty Additives

- Growth in specialty niches supports margin increase
- Product and portfolio pruning
- Further support from easing logistics

up to 20%

EBITDA pre margin potential

Advanced Intermediates




- Completed debottlenecking measures allow for substantial utilization increase when demand returns
- No additional growth CAPEX needed

16-18%

EBITDA pre margin potential

Underlying profitability expected to grow significantly – support from easing of inflation

Portfolio framework well balanced and positioned for the future

	Consumer Protection	Specialty Additives	Advanced Intermediates
			
Portfolio role	Growth	Growth	Stability
Growth profile	GDP+	~GDP	~GDP
Way forward	Organic growth, synergies & innovation	Organic growth & innovation	Operational excellence & efficiencies
Growth capex relevance	✓	✓	Projects already implemented / on-stream
Market position	Strong	Strong	Strong

**Additional
value
opportunities**



Engineering plastics Joint Venture is a powerful additional value driver

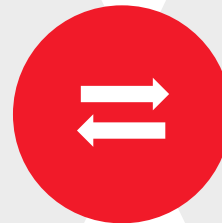


HPM is a strong business

- + Among top 5 players globally
- + Reliability through backward integration
- + Strong technology position in PA6, PBT and Tepex
- + Customer proximity via global compounding network
- High auto exposure
- Most volatile business in portfolio

Rationale for Engineering plastics JV

- + Very complementary regional set-up
- + Very complementary industry exposure
- + Strengthening technology and sustainability position
- + Highly synergistic



Closing and carve-out process fully on track



Focus on cash-in and deleveraging while driving synergies and value upside!

Additional value drivers: Strategic projects making progress

H1
2023

Lithium project

- ✓ Pilot plant with sufficient purity levels in operation since 12/2020
- ✓ Additional optimization ongoing
- ✓ FEED¹ study underway, results expected H1 2023, investment decision to follow afterwards

Electrolyte project

- ✓ Formulation in Saltigo plant initiated
- ✓ Project teams in joint discussion
- ⚡ China lockdowns slow progress

H2
2023

CheMondis

- ✓ Platform grows exponentially
- ✓ Monetization products launched
- ✓ In case of successful monetization CheMondis will open for external shareholders end of 2023 / beginning of 2024

All projects with good progress: Potential additional upside for LANXESS

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We are managing our weak spots – LANXESS prepared for “high wind sailing”

Energy



Gas price and shortage

Cash flow



Cash generation and
working capital

Liquidity & leverage

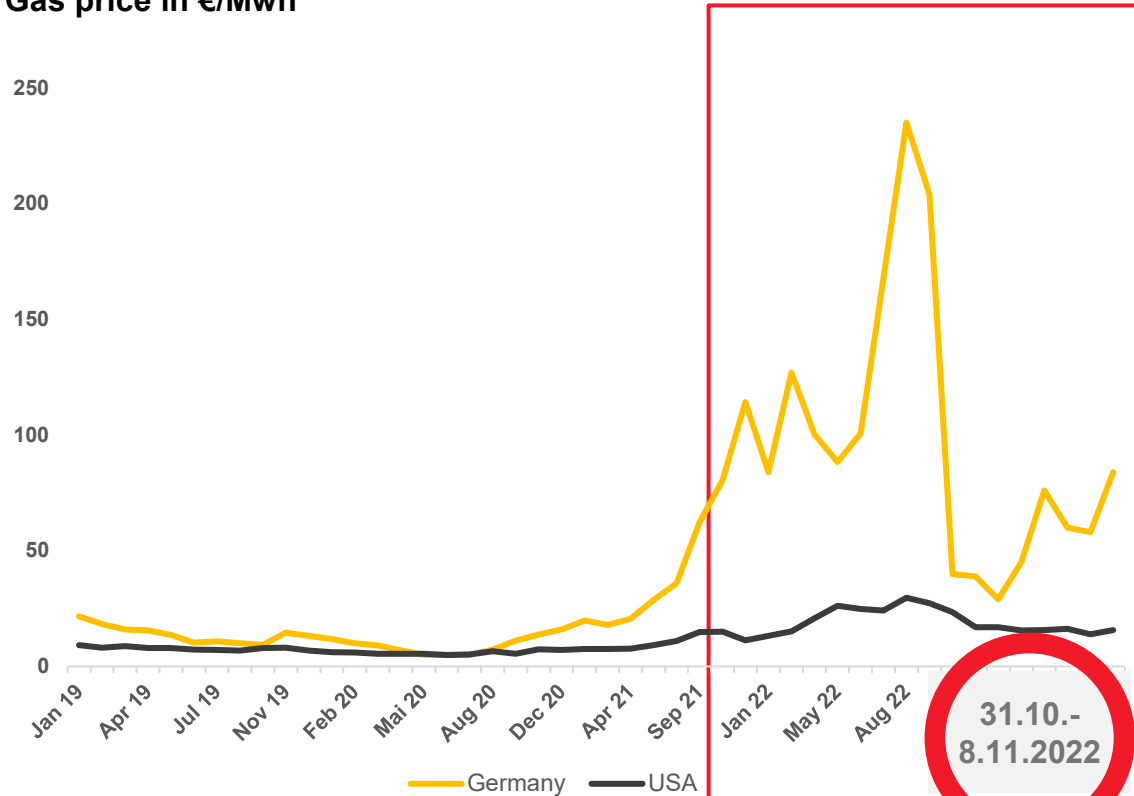


High leverage temporarily

Escalation of gas price primarily affecting our German assets

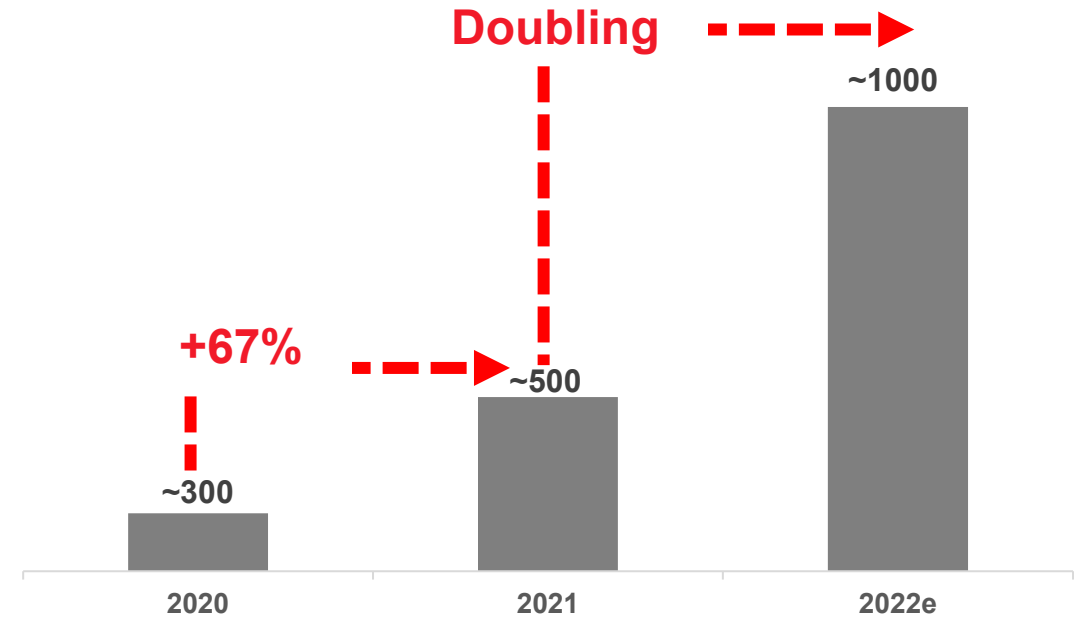
Germany with highest energy costs

Gas price in €/Mwh



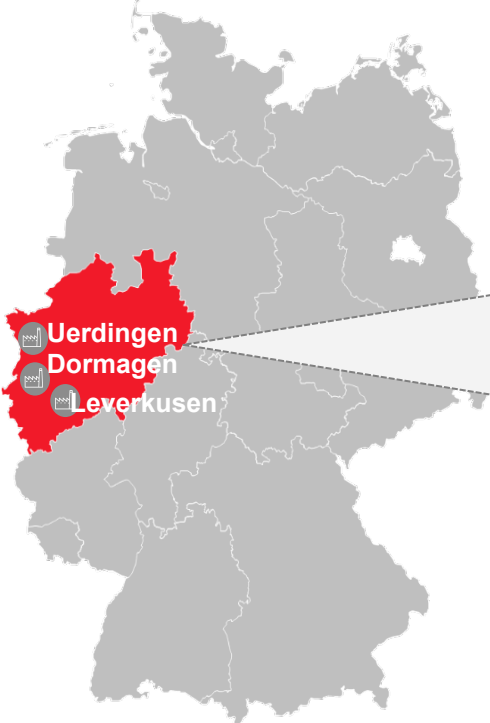
Our energy costs are skyrocketing

in €m

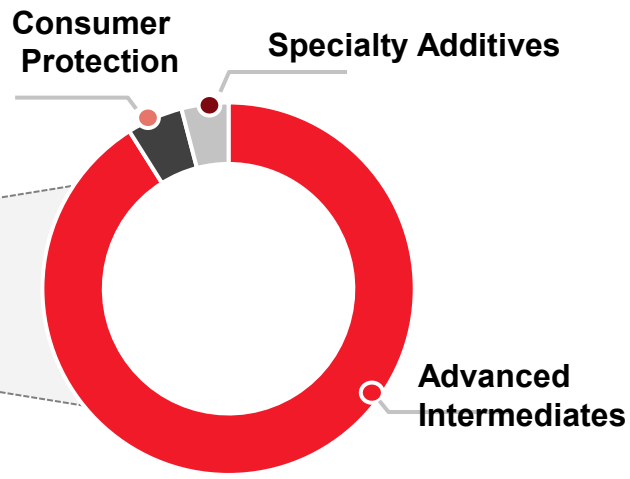


Advanced Intermediates (BU All and IPG) consume the vast majority of energy in Germany

Sites with highest energy consumption



Energy consumption per segment¹



Businesses in segment Advanced Intermediates are energy intensive and have a high asset footprint in Germany

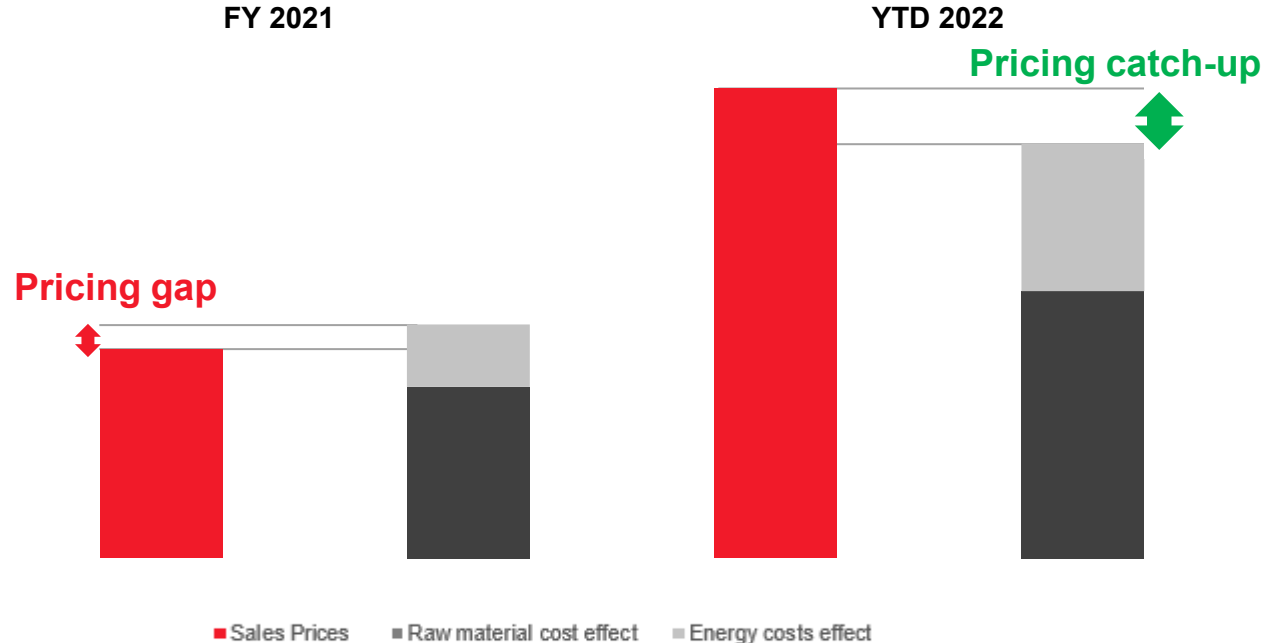
Energy costs in Consumer Protection and Specialty Additives of less relevance

¹ Based on 2021 total consumption of steam in t

Successful price pass through in 2022

2022 price increases reflect full pass on of raw & energy costs

Change in prices of cost lines YoY¹ in €m



- In 2021 raw material prices fully passed on and started to pass on energy costs
- YTD 2022 full pass through of raw and energy cost inflation; catch up of price pass on in 2021
- Q3 2022 still fully passed on at group level but shortfall in segment Advanced Intermediates
- Countermeasures for Q4 prepared

Pricing power proven in a challenging environment which, however, is getting more difficult

Environment becoming more challenging especially for segment Advanced Intermediates

Situation at BU All and BU IPG

High energy prices in Germany vs. low energy prices in China

Increasing Asian supply in Western markets

Weakening demand

Possible countermeasures



Production: Flexible adjustments possible



CAPEX and cost saving measures

Energy prices artificially high; most recent drop could indicate normalisation

A potential gas shortage in Germany could be managed

Taskforce

- Joint taskforce with Chempark players (Currenta, Bayer, Covestro)
- Weekly calls and emergency plans prepared
- Our plants are primarily supplied by Dutch and Norwegian gas

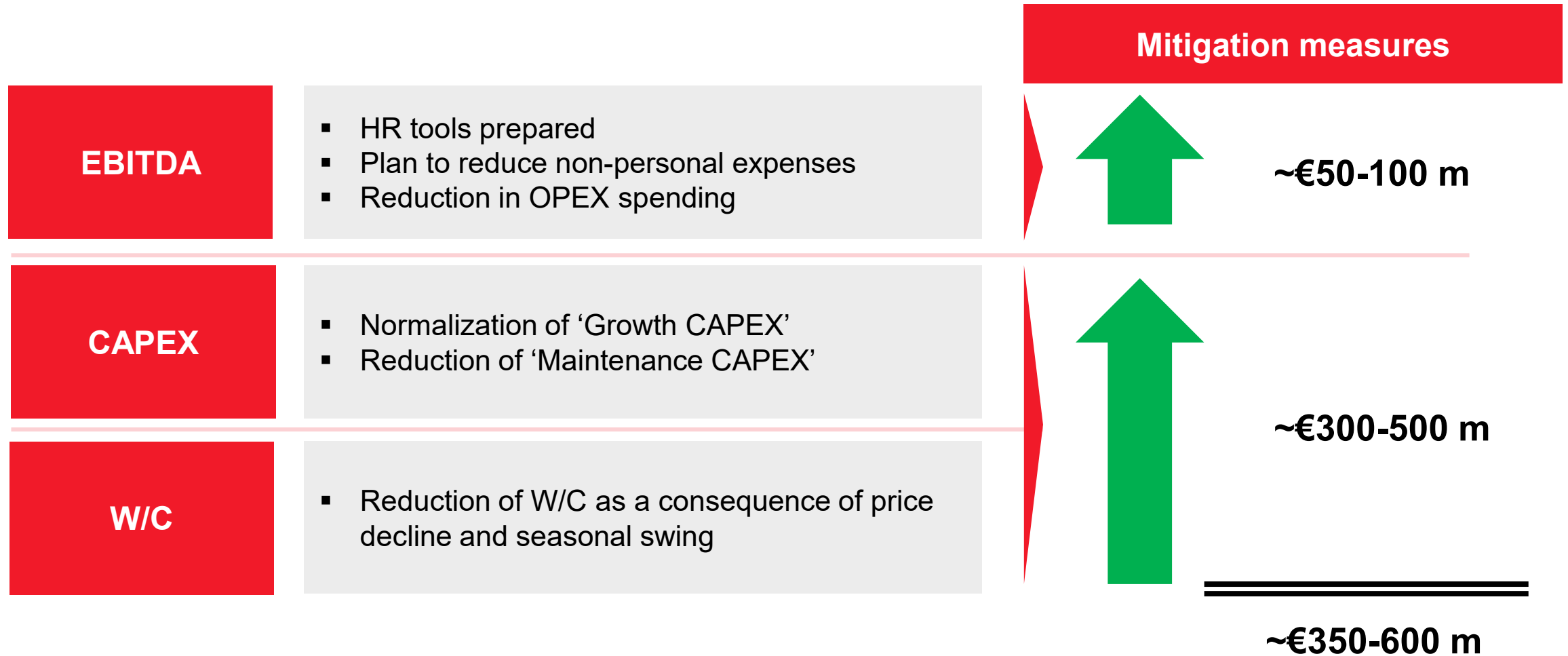
Measures at hand

- 1 Mode of operation:** Adjusted steering of Currenta's energy generation to optimize gas consumption (implemented at short notice)
- 2 Mobile steam generators:** Availability of oil-based steam generators
- 3 Fuel switch:** Possibility to use coal boilers instead of gas boilers in the short term and renewables medium-term
 - Rental of back-up boilers to use alternative energy sources
 - No electricity production; gas only used for steam production

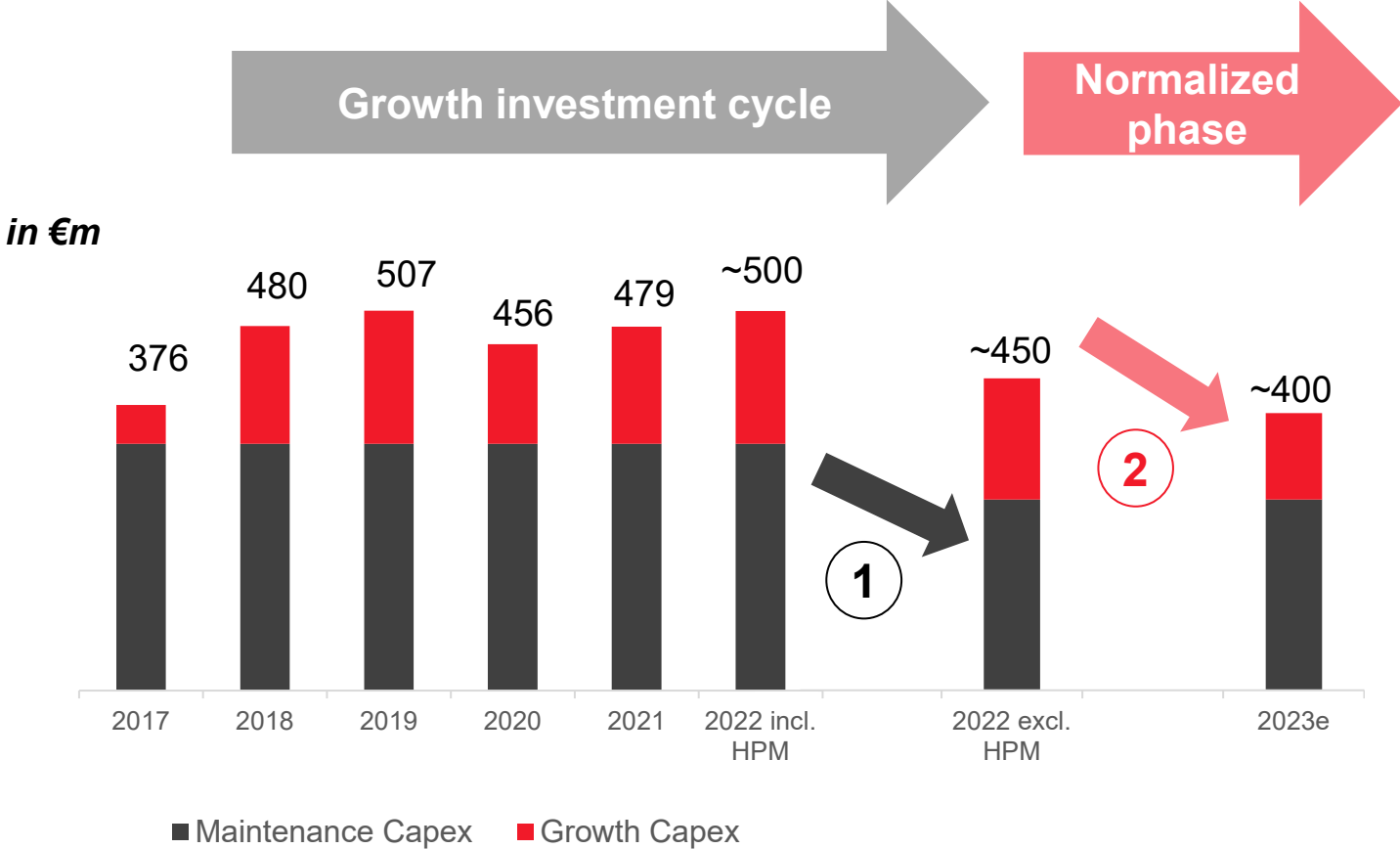
**Measures
mitigating
reduced gas
availability**

Today, limited concerns about „physical“ gas shortage

Measures to support free cash flow in the next 12 months



Lower CAPEX after completion of growth investment cycle and HPM exclusion



1

- Maintenance CAPEX**
- €250-300 m new level (without HPM)
 - Previously €300-350 m

2

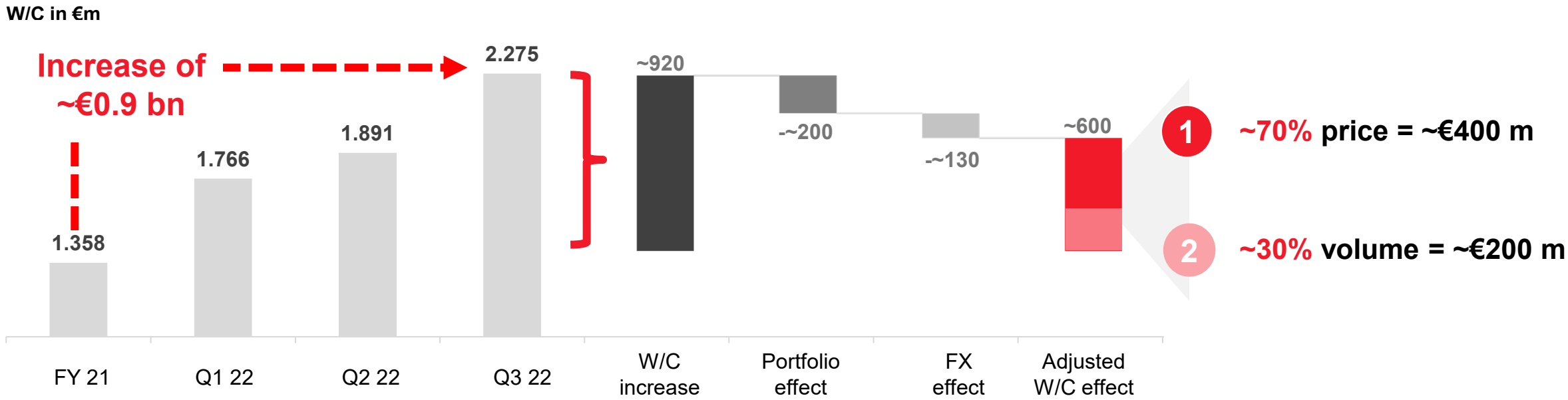
- Total CAPEX**
- ~€400 m as normalized level
 - In 2023 no major growth projects initiated yet

Lower CAPEX profile reflecting focus on lean assets

Working Capital outflow in 2022 mainly driven by energy and raw material price inflation



Development of W/C and impact on inventories reflect inflationary environment



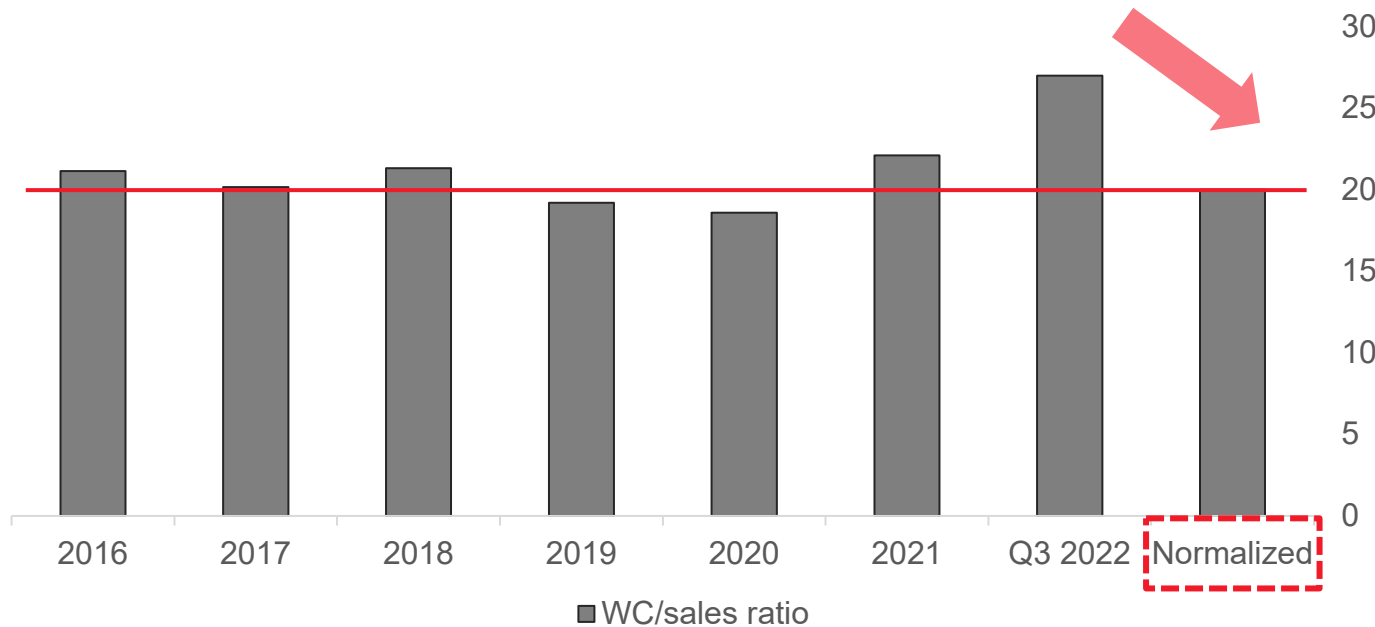
Substantial increase in working capital driven by price effects

Cash relief from working capital expected in upcoming quarters

Development of W/C KPIs reflect inflationary environment

Drivers for cash relief

[in%]



Price:

- Raw material costs are expected to decline from peaks in Q3 2022
- Energy costs in Germany down from peak in Q3 2022, but still very volatile

Volume:

- Logistic constraints expected to ease in 2023
- Seasonal effect in Q4

W/C ratio to normalize at ~20% of sales

Working on additional levers to improve cash flow longer-term

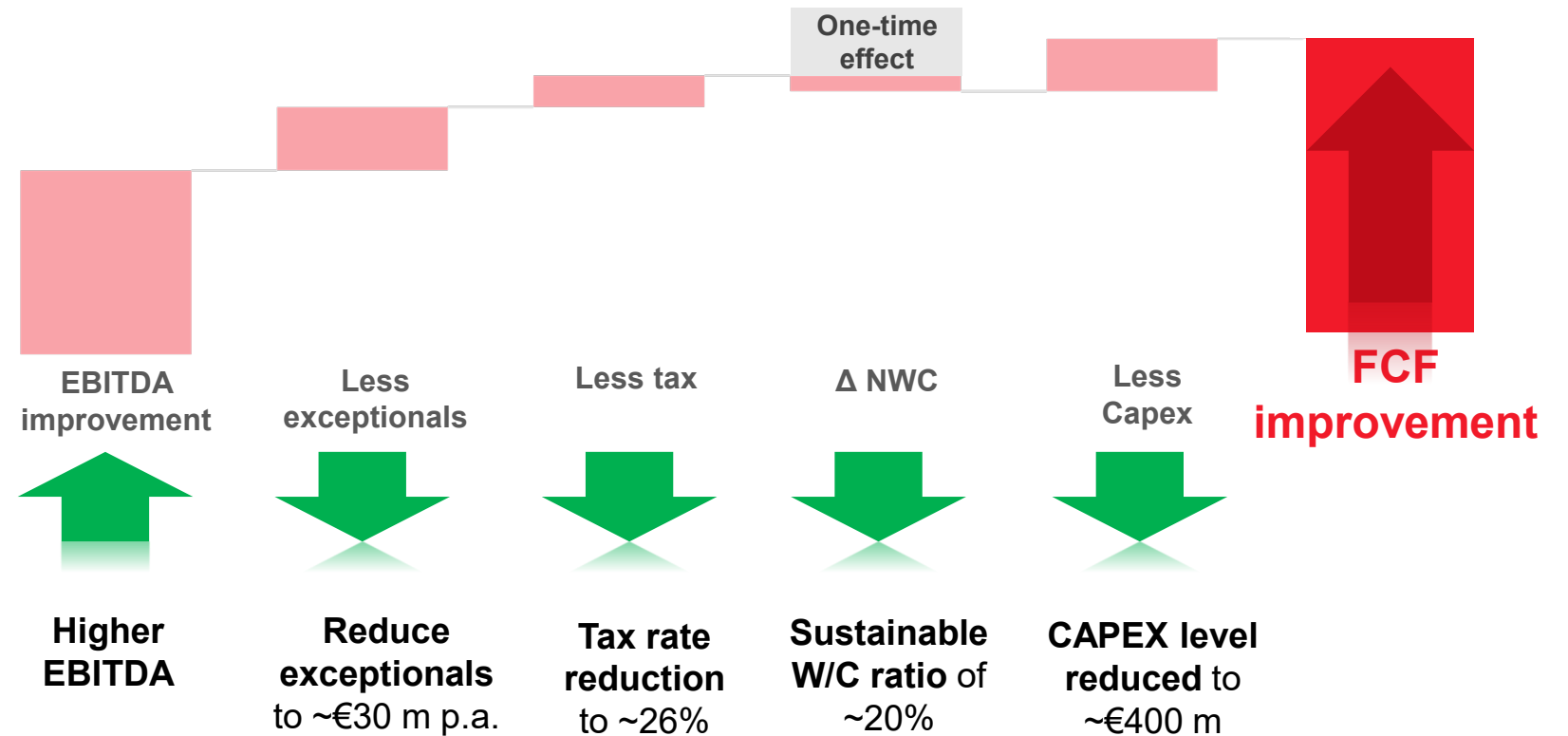
FCF building blocks

EBITDA pre

- Cash for exceptionals
- Taxes
- Changes in Working Capital
- Capex

= Free Cash Flow

Δ Illustrative CF levers¹



Solid cash flow generation potential of LANXESS medium-term

Throughout all crises we secured our Investment Grade Rating

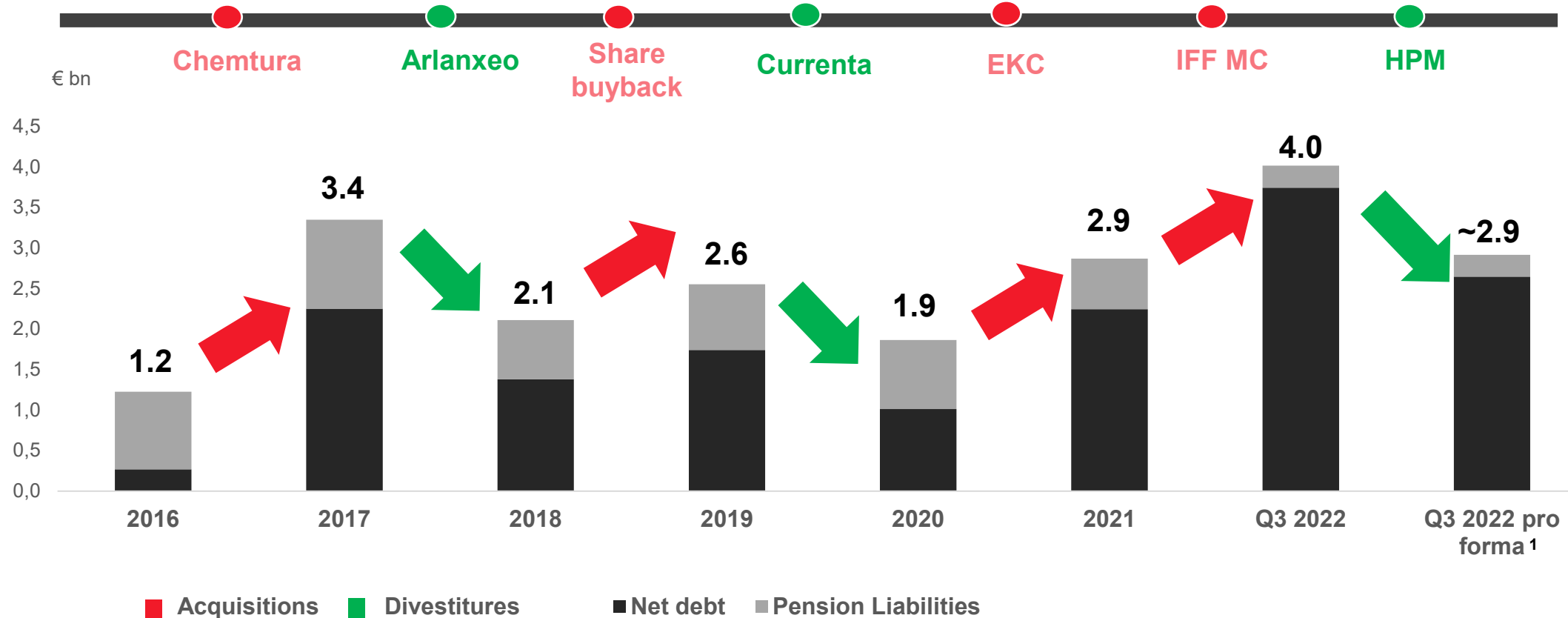


	Financial crisis 2008/2009	“Rubber crisis” 2013/2014	Covid pandemic 2020/2021	Gas crisis 2022
	Baa2 (stable)	Baa2 (negative)	Baa2 (stable)	Baa2 (stable)
	BBB (stable)	BBB (negative)	BBB (stable)	BBB (negative)
	BBB (stable)	BBB (negative)		
			BBB+ (stable)	BBB+ (stable)

Maintaining solid investment grade rating is key

LANXESS decided to not continue to have three rating agencies in December 2022 due to cost sensitivity. Therefore, S&P rating was withdrawn in January 2023

Proceeds from HPM transaction will reduce leverage significantly



Rating agencies support our de-leveraging plan and confirmed investment grade rating

¹ Illustrative leverage ratio reflecting HPM Cash in but no further operational improvements

Net debt defined as net debt incl. total financial assets; pension liabilities defined as pension obligation minus pension assets minus deferred tax assets

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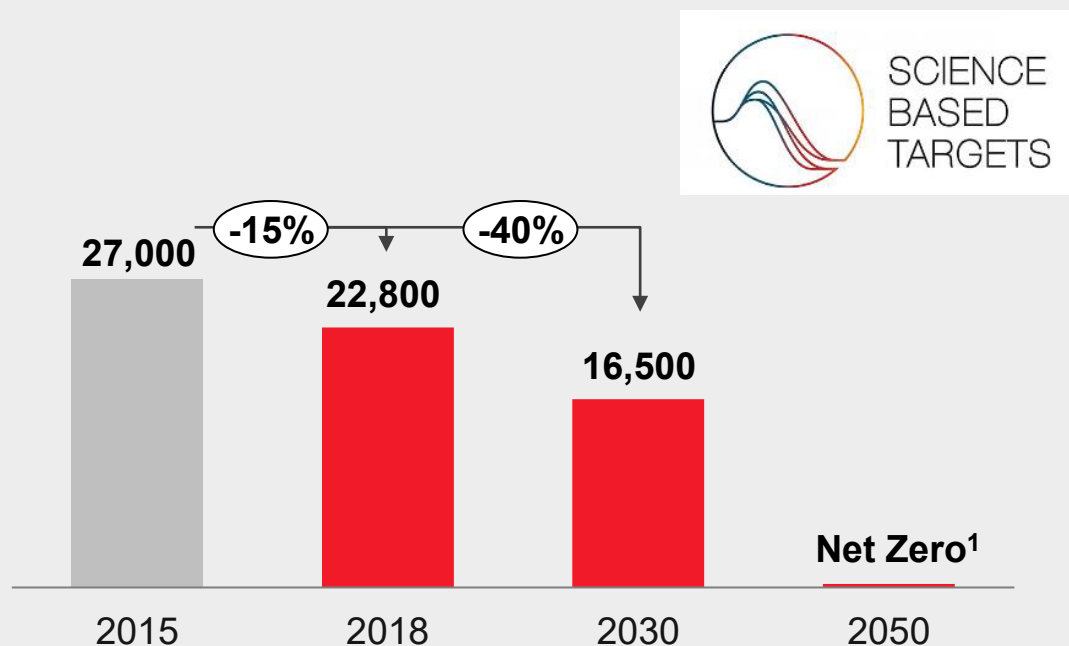
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We have recently enhanced our climate strategy with our new “Net Zero Value Chain” program

Our Scope 3 CO₂e emissions (kt)



Our Road to Net Zero

Make use of sustainable raw materials

- Launch of “Net Zero Sourcing” program
- Supply agreements on renewable raw materials

Transition to green logistics

- Increase transportation asset utilization
- Optimize freight transport modes

Offer low-carbon and climate-neutral products

- Brand “Scopeblue” for low carbon / circular products
- Transparency by certified carbon footprints

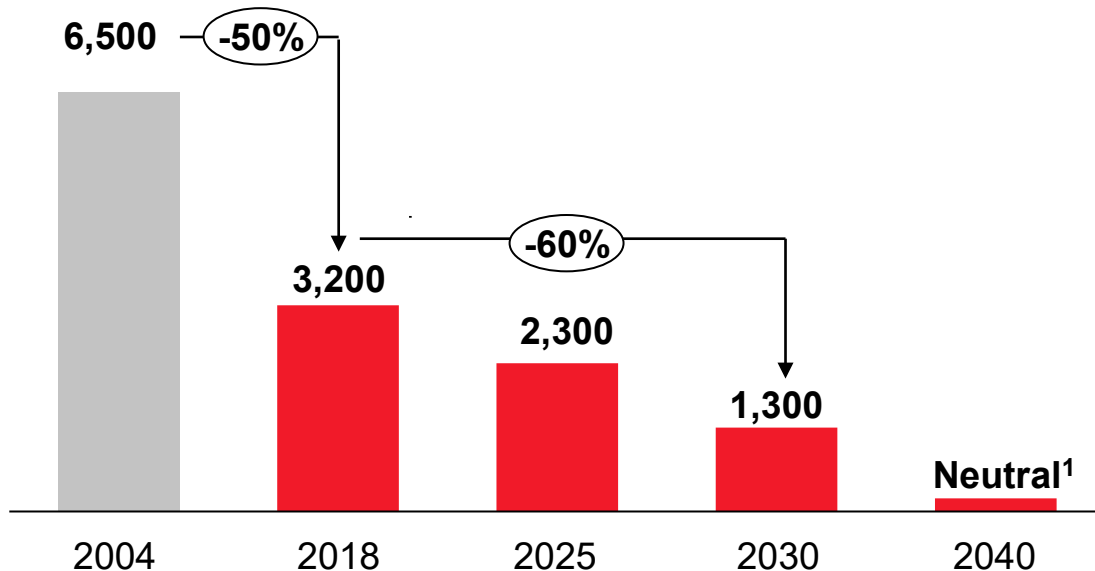
We are one of few chemical companies following an overall 1.5°C pathway, validated by SBTi!

Emissions related to Scope 3. | 2030 target will be adjusted after HPM deconsolidation in 2023

¹ “Net zero” will be achieved by a combination of positive and negative emissions during the life-cycle.

Our projects to reduce Scope 1 and 2 emissions are on track

Our Scope 1 and 2 CO₂e emissions (kt)



Introducing a few of our key initiatives

Clean India

We will switch to biomass and renewable energies until 2024:
Total savings of ~ 150 kt CO₂e/year

Strengthen Innovation

We pursue projects to rethink energy and CO₂ intensive processes and drive electrification

Green energy

We will fully transition to green electricity supply in the next decade

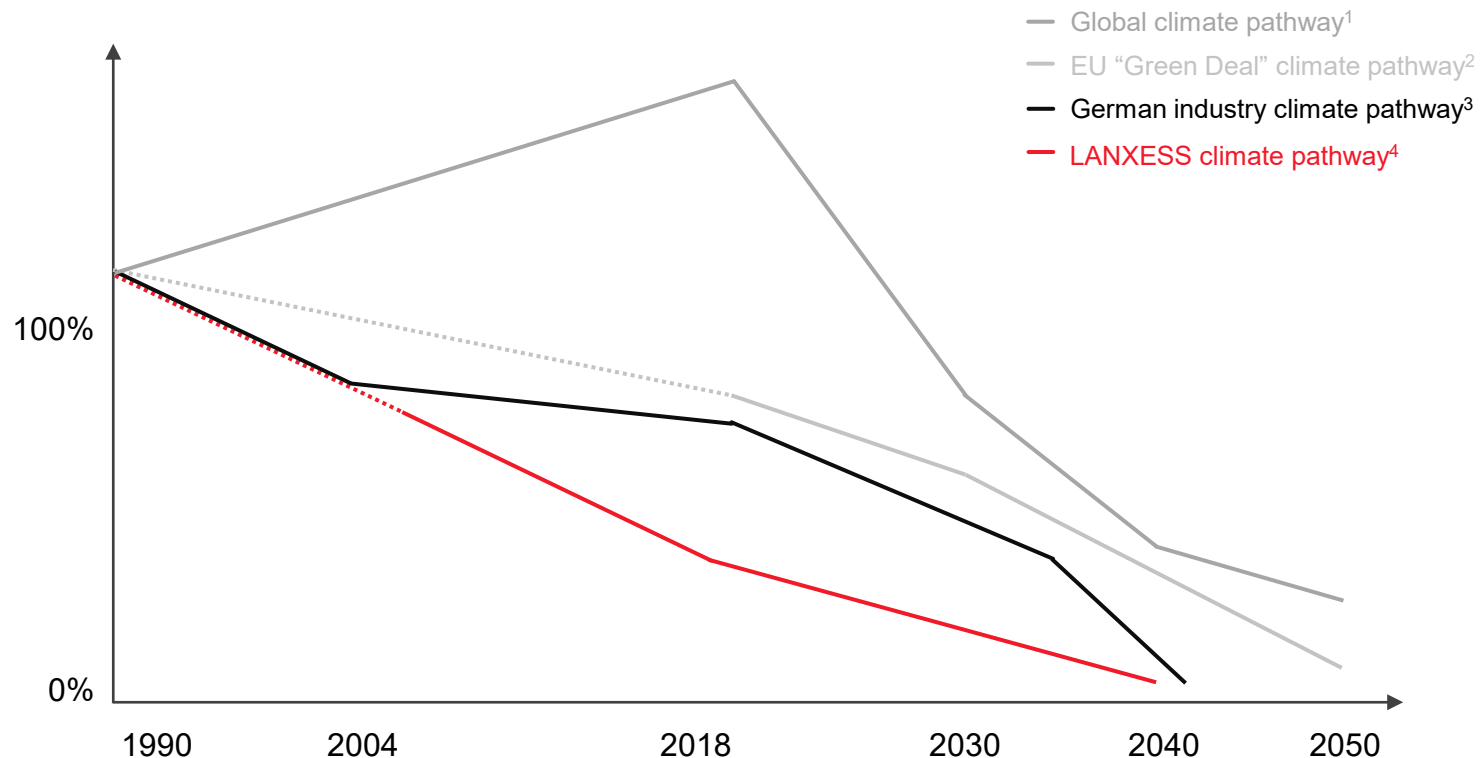
We are among top performers within the chemical industry

Emissions related to Scope 1 and Scope 2. Targets for 2025 and 2030 excluding BU HPM joint venture

¹ < 300 kt CO₂e emissions per annum, compensated by additional measures

Leading the way in climate protection makes good business sense

Our climate pathway compared to important frameworks



Business Case

- Investments in **state-of-the-art climate protection technologies** enhance **asset values**
- Higher **energy efficiency** means reduced energy consumption
- **Reduced costs** of emission allowances
- LANXESS **ahead of stricter regulation**
- Commitment to climate protection makes LANXESS **preferred partner for customers**

¹Based on ClimateActionTracker 1.5°C pathway | ²Based on Green Deal of European Parliament | ³Based on AGORA „Klimaneutrales Deutschland 2045“

⁴“LANXESS Climate Neutral 2040” pathway (scope 1+2)

Leading ESG rating providers honor our performance

MSCI
ESG RATINGS

Rating recently confirmed

2nd highest category for 2nd time
Convincing climate strategy and efforts to reduce water use

ISS ESG

Prime status
Top 8%

CDP
DISCLOSURE INSIGHT ACTION

Climate leader
Top 5%

Dow Jones Sustainability Indices
Powered by the S&P Global CSA

S&P Global CSA 2022 – we are again in top decile of the industry¹

Top 10% in DJSI World (11th year)
DJSI Europe (5th year)

We are rewarded for our efforts on sustainability that go beyond the must-haves

Bloomberg
Gender-Equality Index
2022

2nd time in a row

ecovadis
2022 Sustainability Rating
PLATINUM Top 1%

2nd time in a row

vigeo eiris

SUSTAINALYTICS

¹ Score date: October 21, 2022. Final announcement of DJSI membership will take place on December 9, 2022. | CSA = Global Corporate Sustainability Assessment

Agenda

1 Executive summary Q3 2022 and outlook

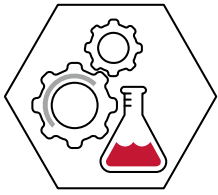
2 Portfolio: What we achieved & path forward

3 Managing our weak spots

4 Performing in Sustainability

5 Financial and business details Q3 2022





Advanced Intermediates: Earnings held back by high German energy prices

Lower volumes due to softer demand

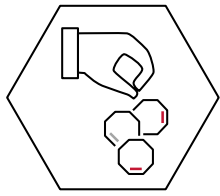
[€ m]	Q3/2021	Q3/2022	Δ	9M 2021	9M 2022	Δ
Sales	492	642	30%	1.410	1.842	31%
EBITDA pre	80	65	-19%	241	226	-6%
Margin	16,3%	10,1%		17,1%	12,3%	
CAPEX	30	23	-23%	78	60	-23%

Price **+30%** Volume **-6%** FX **+6%** Portfolio **0%**

Total **+30%**

Q3 Sales vs. PY

- Sales increase on pass-through of higher raw material prices, partly compensating also for energy costs in both BUs, positive FX effect
- Volumes held back by softer demand, especially for BU IPG from the construction industry
- EBITDA pre and margin impacted by high German energy prices and higher freight costs



Specialty Additives: Strong EBITDA growth despite weaker volumes

Earnings supported by strong US footprint

[€ m]	Q3/2021	Q3/2022	Δ	9M 2021	9M 2022	Δ
Sales	605	792	31%	1.690	2.286	35%
EBITDA pre	102	121	19%	265	391	48%
Margin	16,9%	15,3%		15,7%	17,1%	
CAPEX	30	34	13%	70	71	1%

Price **+23%** Volume **-7%** FX **+12%** Portfolio **+3%**

Total **+31%**

Q3 Sales vs. PY

- Higher sales in all BUs, driven by strong pricing and FX, as well as portfolio effect
- Volumes declined, as demand slowed compared to good levels in the prior year quarter in Rhein Chemie and Polymer Additives, mitigated by improved volumes for Lubricants
- EBITDA pre supported by further price recovery and positive FX



Consumer Protection: Price and portfolio effect drive earnings

First contribution from IFF MC

[€ m]	Q3/2021	Q3/2022	Δ	9M 2021	9M 2022	Δ
Sales	412	662	61%	1.119	1.726	54%
EBITDA pre	66	110	67%	213	286	34%
Margin	16,0%	16,6%		19,0%	16,6%	
CAPEX	23	27	17%	53	86	62%

Price **+25%** Volume **-3%** FX **+5%** Portfolio **+34%**

Total **+61%**

Q3 Sales vs. PY

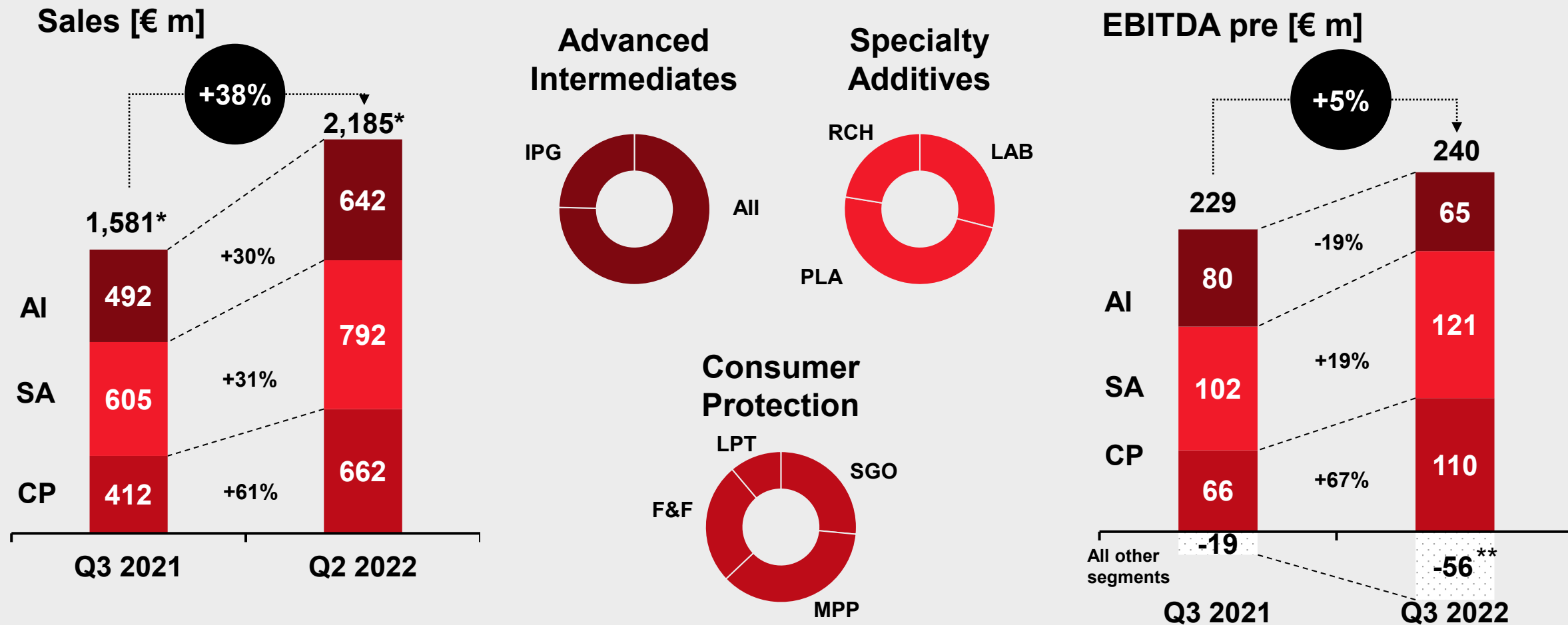
- Sales increase significantly driven by portfolio and successful pricing
- Volumes held back by longer than planned maintenance turnaround in BU F&F, improved volumes in Saltigo and BU LPT
- Strong EBITDA pre increase and slightly higher margin resulting from pricing and contribution from acquired businesses

P&L Q3: Earnings improved despite volume decline

[€ m]*	Q3/2021		Q3/2022		yoy in %
Sales	1.581	(100%)	2.185	(100%)	38%
Cost of sales	-1.178	(-75%)	-1.658	(-76%)	41%
Selling	-209	(-13%)	-296	(-14%)	42%
G&A	-64	(-4%)	-78	(-4%)	22%
R&D	-25	(-2%)	-26	(-1%)	4%
Financial result	-10		54		>100%
Net Income (cont.)	40	(3%)	84	(4%)	>100%
EPS pre (cont.)	1,09		0,97		-11%
EBITDA	188	(12%)	206	(9%)	10%
thereof except.	-41	(-3%)	-34	(-2%)	-17%
EBITDA pre except.	229	(14.5%)	240	(11%)	5%

- Successful pass-through of increased raw material and energy costs. However, margin impacted by volume decline and arithmetic effect
- Rising selling expenses result from ongoing higher freight costs and portfolio effect
- Increased G&A due to portfolio and FX effect
- Financial result includes positive exceptional gain from settlement of interest rate hedge for maturing bond

Q3 2022: Strong earnings increase in Consumer Protection and Specialty Additives

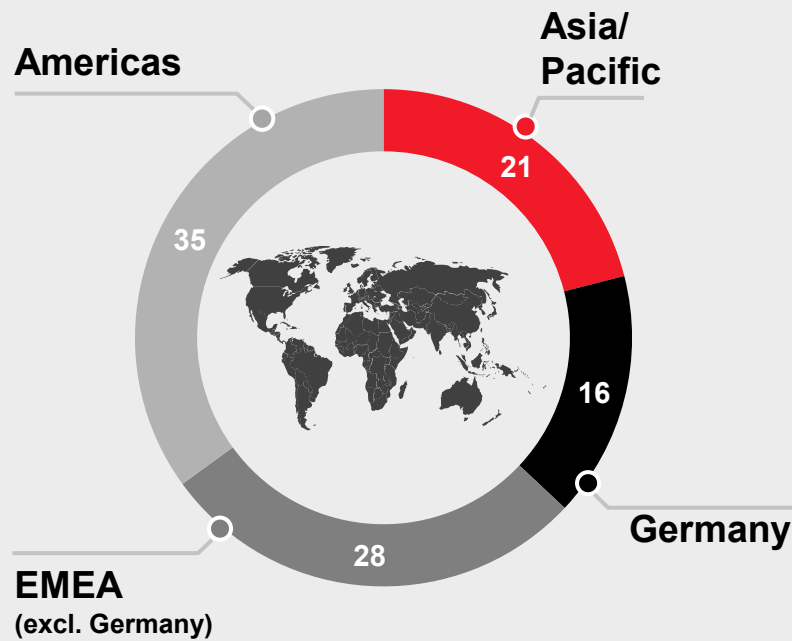


* Total group sales including reconciliation

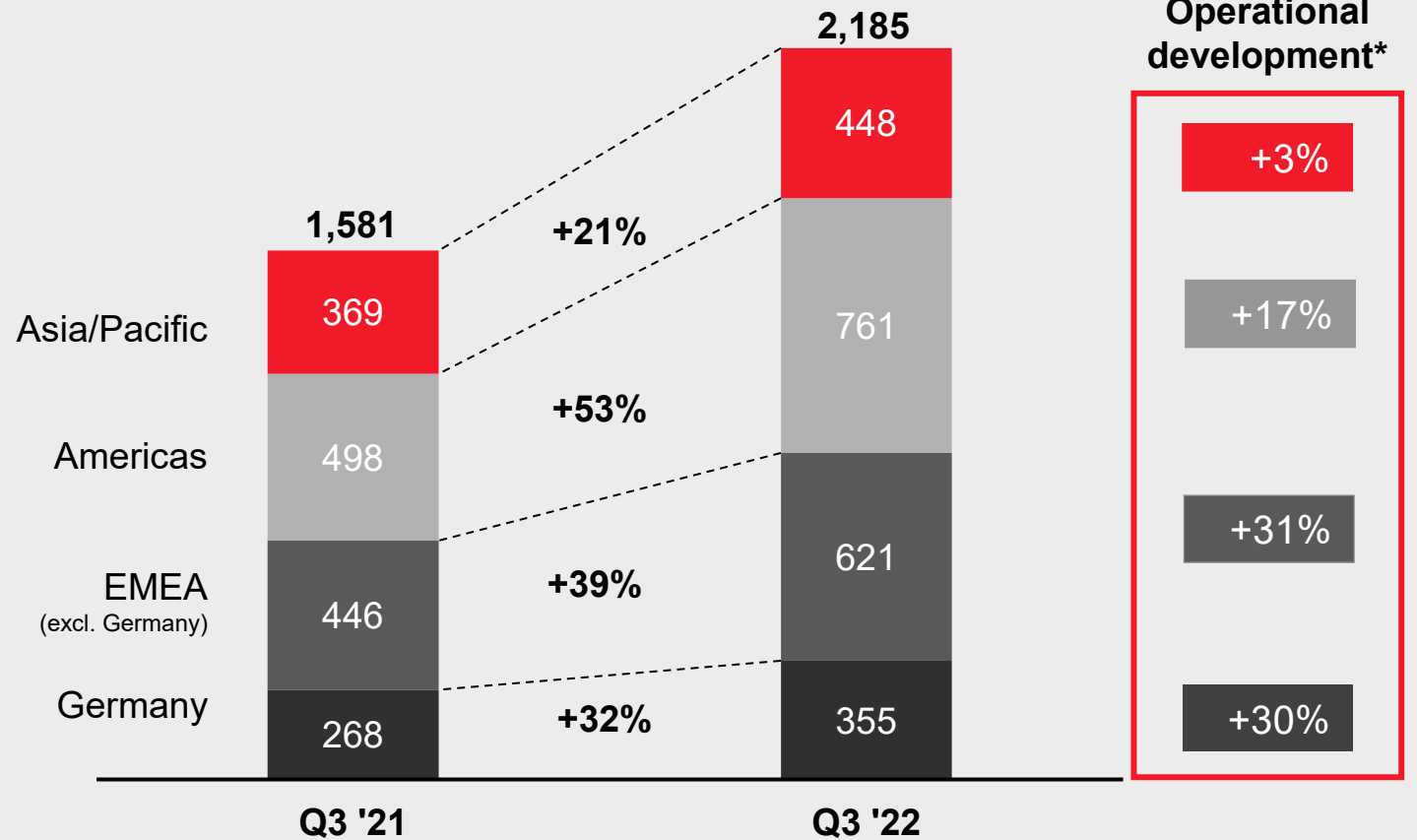
** Lower result due to hedging, inflated costs due to higher USD and cessation of TSA for remnant costs

Q3 2022: Positive operational development in all regions

Q3 2022 sales by region [%]



Regional development of sales [€ m]



Operating cash flow impacted by working capital increase

[€ m]*	Q3/2021	Q3/2022	Δ
Profit before tax	59	120	61
Financial (gain) losses	4	-66	-70
Income taxes paid	18	-28	-46
Change in working capital	-156	-124	32
Operating cash flow	111	38	-73
Investing cash flow	-645	-207	438
thereof capex	-98	-98	0
Financing cash flow	-12	54	66

- Financial (gain) losses reflect cash effect from settlement of interest rate hedges (€83 m) which is not part of operating but financing cash flow
- Income tax swing because of reimbursement in 2021
- Change in working capital driven by price and typical seasonal volume effect - mitigated by factoring (~€39 m)
- CAPEX on prior year level

Portfolio and FX effects reflected in balance sheet items

[€ m]	31.12.2021	30.09.2022 ¹
Total assets	10.528	12.265
Equity	3.762	4.866
Equity ratio	36%	40%
Net financial debt²	2.245	3.746
Liquidity ²	1.234	534
Pension provisions	877	363
Net working capital	1.675	2.275
DSI (in days) ³	71	86
DSO (in days) ³	45	44

- Increase in total assets mainly driven by portfolio effect (IFF MC) and FX
- Higher equity reflects positive net income and OCI effects (mainly FX and pensions)
- Higher financial debt driven by payment of purchase price of IFF MC
- Reduced pension provisions due to interest rate increases
- Increase in working capital results from portfolio effect, inflated input costs and FX effect

¹ BU HPM accounted as “discontinued operations”: Assets & related liabilities of BU HPM summarized in one line item only and no longer included in presented line items (except total assets, equity)

² Including cash, cash equivalents, near cash assets, short-term money market investments

³ Days sales of inventory / sales outstanding calculated from quarterly sales

LANXESS is ready to deliver!



Portfolio sharpened, champions established: Ready to deliver !



LANXESS significantly improved across various dimensions



Years to come: Harvesting synergies and delivering on improved earnings and margin potential



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