



LANXESS – FY 2013 Results Conference Call

Closing a challenging year

Bernhard Duettmann, CFO



Safe harbor statement

The information included in this presentation is being provided for informational purposes only and does not constitute an offer to sell, or a solicitation of an offer to purchase, securities of LANXESS AG. No public market exists for the securities of LANXESS AG in the United States.

This presentation contains certain forward-looking statements, including assumptions, opinions and views of the company or cited from third party sources. Various known and unknown risks, uncertainties and other factors could cause the actual results, financial position, development or performance of LANXESS AG to differ materially from the estimations expressed or implied herein. LANXESS AG does not guarantee that the assumptions underlying such forward-looking statements are free from errors nor does it accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecast developments. No representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, any information, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and accordingly, no representative of LANXESS AG or any of its affiliated companies or any of such person's officers, directors or employees accept any liability whatsoever arising directly or indirectly from the use of this document.

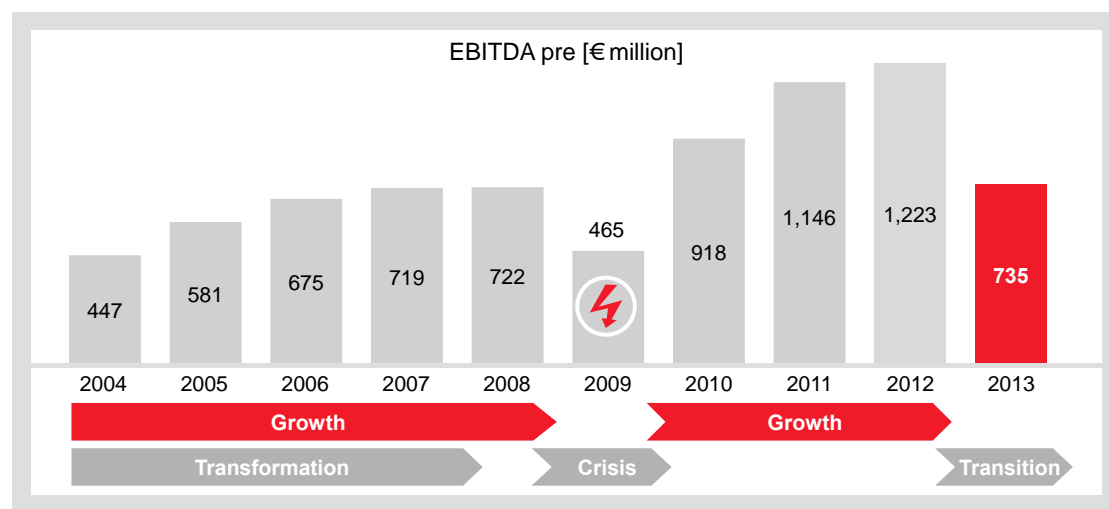
Agenda

- Executive overview FY 2013
- Business and financial review Q4 2013
- Outlook/Guidance

3

LANXESS


Earnings set-back in 2013: The year of the “perfect storm”



4

LANXESS

Working on ongoing challenges

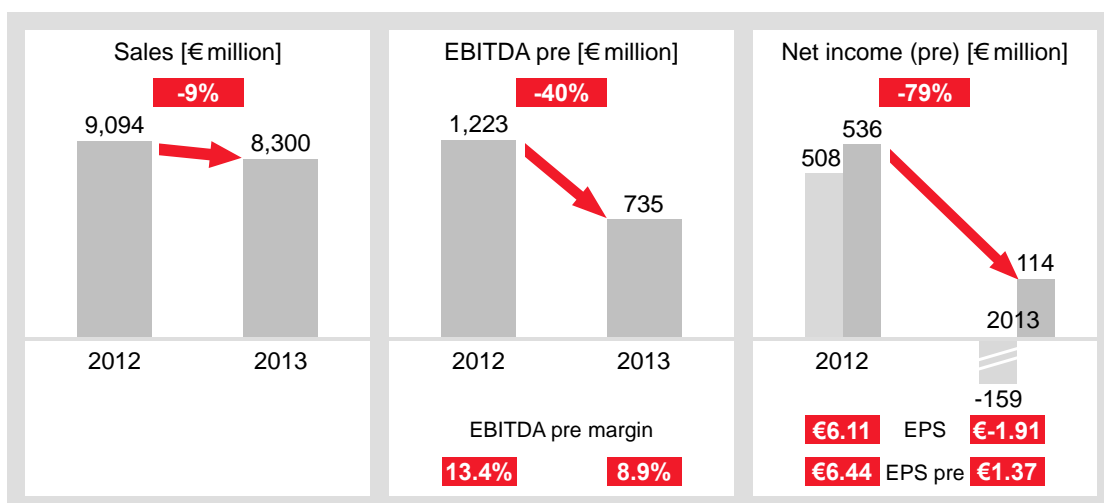
	<ul style="list-style-type: none"> ▪ Volume recovery in the course of the year ▪ “Advance” program well on track ▪ Successful start-up of Butyl plant (SGP) 	 Basis for 2014
	<ul style="list-style-type: none"> ▪ Asset impairments in BU KEL, HPE and RUC ▪ Increased competition in synthetic rubbers, S/D imbalances in some rubbers as well as one-time burdens* ▪ No impetus from rubber businesses in Q1 to date 	 Challenges persist
	<ul style="list-style-type: none"> ▪ Supervisory board appointed Matthias Zachert to follow Axel C. Heitmann as new CEO ▪ Top priority for new management team: Tackle challenges re market capacities and business portfolio 	 LANXESS moves forward

* Ramp-up BTR in Singapore (-€20 m), KEL technology change in Geleen (-€10 m), inventory devaluation (-€20 m) and expenses for “Advance” program (-€110 m)

5

LANXESS

A tough year with one-time burdens reflected in earnings

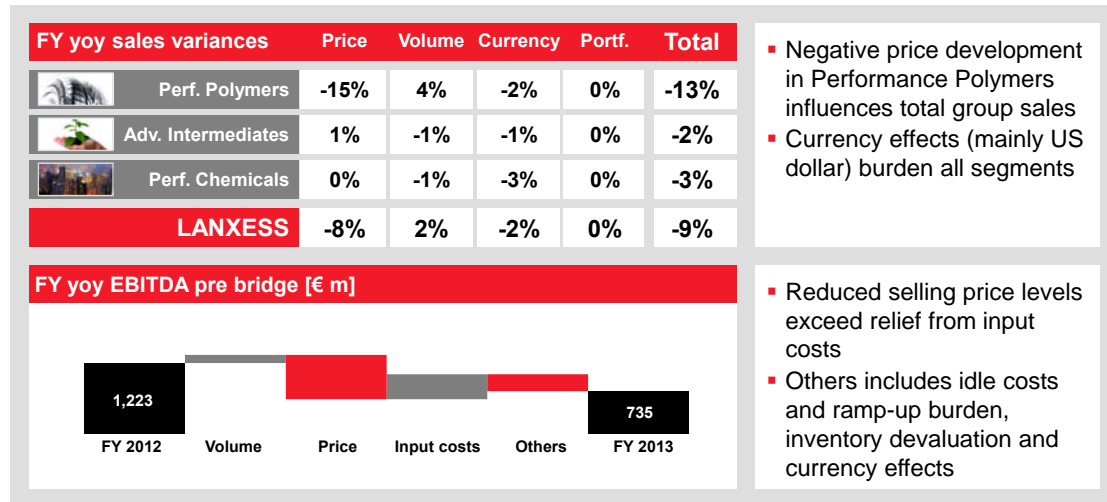


2012 restated due to IAS 19 (revised)

6

LANXESS

FY 2013: Volume recovery in the course of the year – prices remain at low levels

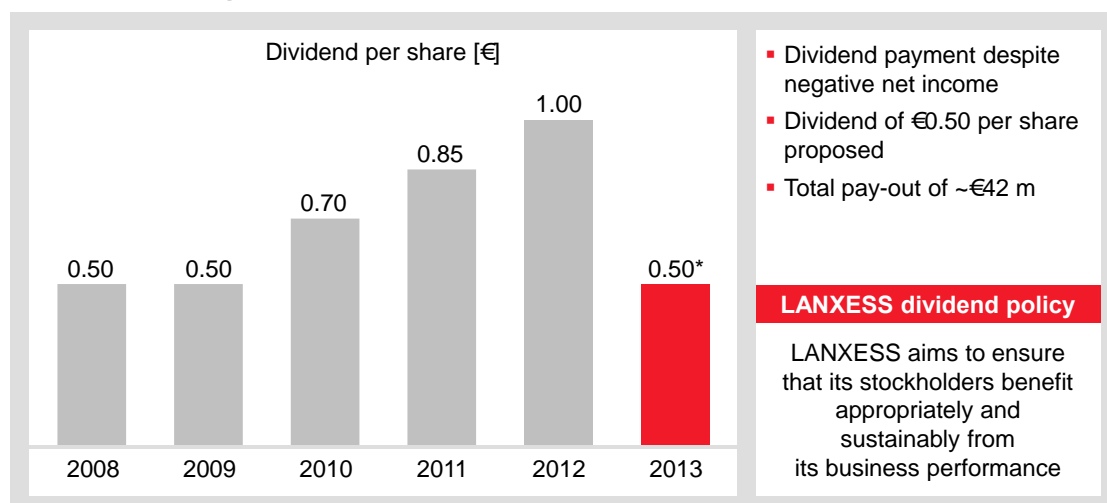


2012 restated due to IAS 19 (revised)

7

LANXESS

Dividend proposal reflects weaker business performance, restructuring and cash containment measures



* Proposal to the Annual General Meeting on May 22nd 2014

8

LANXESS

Agenda

- Executive overview FY 2013
- **Business and financial review Q4 2013**
- Outlook/Guidance

LANXESS

9

Q4 2013 financial overview: Stabilization at low level with normal seasonality

[€ m]	Q4 2012	Q3 2013	Q4 2013	yoy in %
Sales	2,123	2,050	2,014	-5.1%
EBITDA pre except.	239	187	176	-26.4%
margin	11.3%	9.1%	8.7%	
EPS	0.61	0.13	-2.45	<-100%
EPS pre ¹	0.70	0.34	0.27	-61.4%
Capex ²	315	146	226	-28.3%
[€ m]	31.12.2012	30.09.2013	31.12.2013	% vs FY
Net financial debt	1,483	1,822	1,731	16.7%
Net working capital	1,849	1,873	1,679	-9.2%
Employees	17,177	17,502	17,343	1.0%

- Sales decline as positive volumes (yoy and sequentially) are overcompensated by lower prices and negative currency effects
- EBITDA pre reflects normal seasonality
- Q4 EPS additionally burdened predominantly by impairment charges of €257 m and ~€50 m "Advance" expenses
- Successful working capital reduction reflected in seq. improved net financial debt

Self-help measures implemented but business effects overshadow

2012 restated due to IAS 19 (revised)

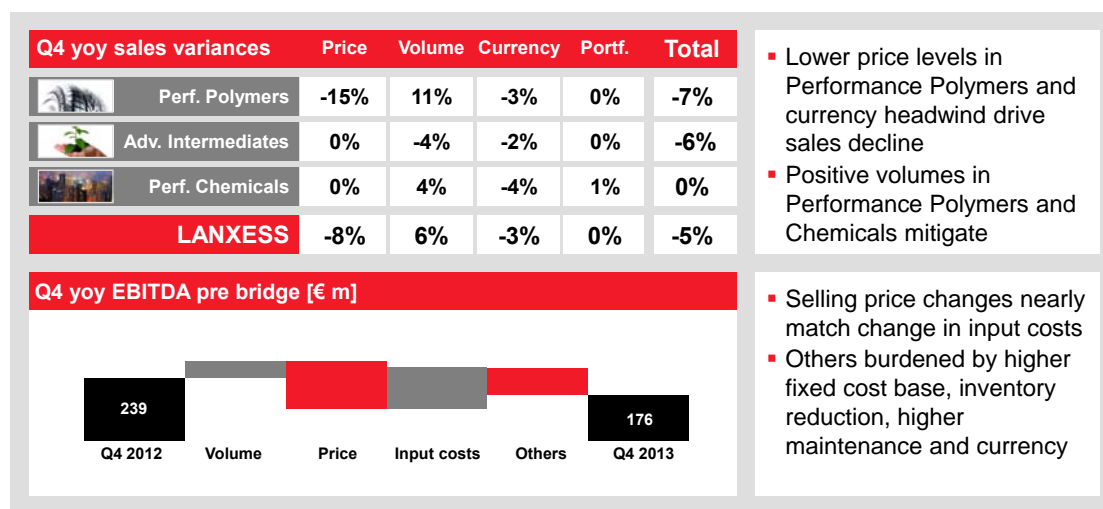
¹ Net of exceptionals, using the local tax rate applicable where the expenses were incurred

² Net of capitalized borrowing costs, projects financed by customers and finance lease

10

LANXESS

Q4 2013: Good volume recovery against a weak base



LANXESS

11

Q4 2013: P&L reflects extraordinary burdens

[€ m]	Q4 2012	Q4 2013	yoy in %
Sales	2,123 (100%)	2,014 (100%)	-5%
Cost of sales	-1,659 (78%)	-1,654 (82%)	0%
Selling	-199 (9%)	-180 (9%)	10%
G&A	-103 (5%)	-71 (4%)	31%
R&D	-45 (2%)	-52 (3%)	-16%
EBIT	126 (6%)	-262 (-13%)	<-100%
Net Income	50 (2%)	-204 (-10%)	<-100%
EPS	0.61	-2.45	<-100%
EPS pre ¹	0.70	0.27	-61%
EBITDA	228 (11%)	123 (6%)	-46%
thereof exceptionals	-11 (0%)	-53 (3%)	>100%
EBITDA pre exceptionals	239 (11.3%)	176 (8.7%)	-26%

All earnings significantly impacted by impairment charges of €257 m

- Sales decrease on lower prices (-8%) and negative currency effects (-3%), while positive volumes mitigate (+6%)
- COGS decrease disproportionately, reflecting higher fixed cost base (BTR SGP), lower margins and higher idle costs (inventory reduction)
- SG&A lower due to cost containment measures and lower variable compensation
- EBIT burdened by impairment

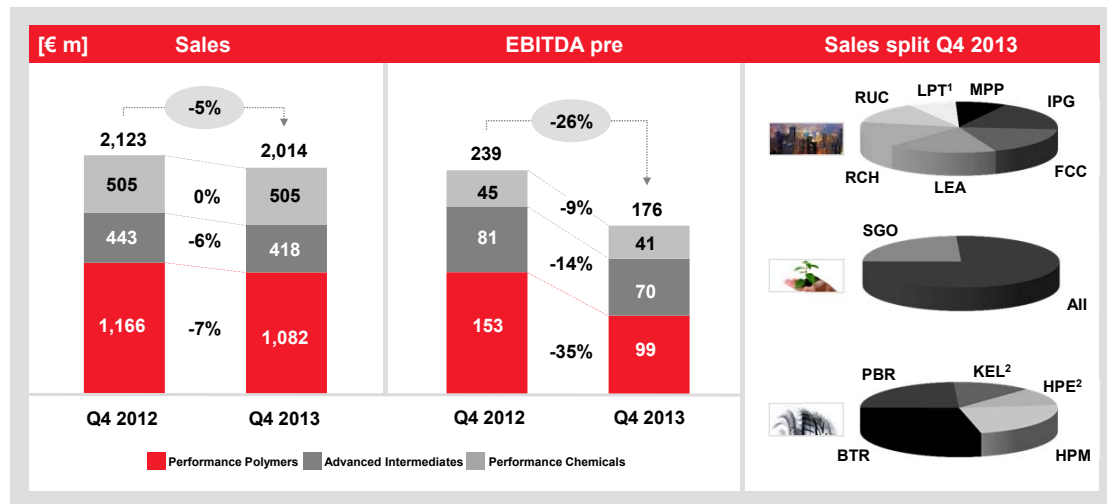
2012 restated due to IAS 19 (revised)

¹ Net of exceptionals, using the local tax rate applicable where the expenses were incurred

12

LANXESS

Q4 2013: Lower results in all segments



Total group sales and EBITDA pre figures include reconciliation

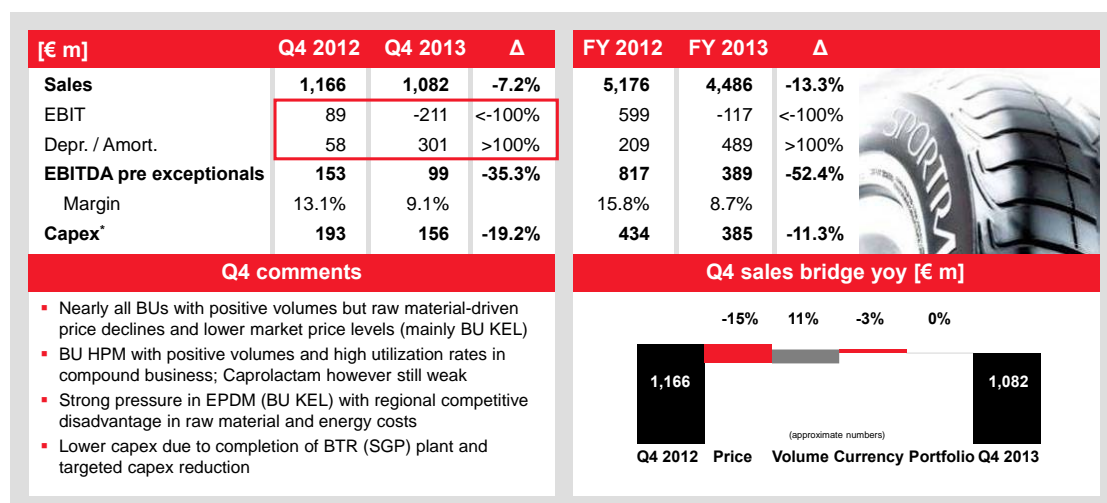
¹ As of April 1st 2013 BU ION (Ion Exchange Resins) renamed to BU LPT (Liquid Purification Technologies)

² As of January 1st 2013 BU TRP (Technical Rubber Products) split into BU KEL (Keltan Elastomers) and BU HPE (High Performance Elastomers)

LANXESS

13

Performance Polymers: Burdened by impairment



* Net of capitalized borrowing, costs projects financed by customers and finance lease

LANXESS

14

Advanced Intermediates: Good profitability compared to a very strong base

[€ m]	Q4 2012	Q4 2013	Δ	FY 2012	FY 2013	Δ
Sales	443	418	-5.6%	1,674	1,647	-1.6%
EBIT	70	46	-34.3%	244	210	-13.9%
Depr. / Amort.	17	21	23.5%	67	77	14.9%
EBITDA pre exceptional	81	70	-13.6%	305	286	-6.2%
Margin	18.3%	16.7%		18.2%	17.4%	
Capex*	38	26	-31.6%	92	96	4.3%

Q4 comments	
<ul style="list-style-type: none"> Prices remain stable, however lower volumes compared to a high base, due to softer demand from paints & coatings and automotive in BU All Demand for agrochemicals remains good in both business units Negative currency effects in sales and earnings Capex comparably stable with different timing within the year 	

Q4 sales bridge yoy [€ m]	
Q4 2012	443
Price	0%
Volume	-4%
Currency	-2%
Portfolio	0%
Q4 2013	418

(approximate numbers)

* Net of capitalized borrowing costs, projects financed by customers and finance lease

15

LANXESS

Performance Chemicals: Impairment and currency headwind weigh on earnings

[€ m]	Q4 2012	Q4 2013	Δ	FY 2012	FY 2013	Δ
Sales	505	505	0%	2,203	2,132	-3.2%
EBIT	21	-32	<-100%	177	54	-69.5%
Depr. / Amort.	22	57	>100%	87	127	46.0%
EBITDA pre exceptional	45	41	-8.9%	281	231	-17.8%
Margin	8.9%	8.1%		12.8%	10.8%	
Capex*	74	34	-54.1%	135	111	-17.8%

Q4 comments	
<ul style="list-style-type: none"> Price stability with higher volumes in nearly all BUs mitigated by negative currency effects BU LEA with stable CO₂ supply from new plant in ZA, BU LPT developed well in resin and membrane business Inventory reduction and higher maintenance weigh on EBITDA Capex at lower levels as major projects are finished (LEA in ZA and China) Impairment charges (BU RUC) reflected in D&A and EBIT 	

Q4 sales bridge yoy [€ m]	
Q4 2012	505
Price	0%
Volume	4%
Currency	-4%
Portfolio	1%
Q4 2013	505

(approximate numbers)

* Net of capitalized borrowing costs, projects financed by customers and finance lease

16

LANXESS

Balance sheet: Ratios burdened by impairment – working capital ratios improved

[€ m]	Dec 2012	Jun 2013	Dec 2013
Total assets	7,519	7,268	6,811
Equity	2,330	2,198	1,900
Equity ratio	31%	30%	28%
Net financial debt	1,483	2,018	1,731
Net financial debt/EBITDA pre¹	1.21	2.33	2.36
Near cash, cash & cash equivalents	797	371	533
Pension provisions	893	921	943
ROCE¹	15.6%	8.4%	5.8%
Net working capital	1,849	2,082	1,679
Net working capital/sales¹	20%	24%	20%
DSI (in days) ²	65	64	58
DSO (in days) ²	47	51	48

- Total assets and equity reflect amongst others impairment of €257 m
- Impairment charges burden equity ratio
- Net financial debt under control, but currently not in targeted corridor³
- Working capital and net financial debt reduced, as announced
- All working capital ratios improved

¹ Based on last twelve months for EBIT pre, EBITDA pre or sales

2012 restated due to IAS 19 (revised)

² Days of sales in inventories / Days of sales outstanding calculated on quarterly sales

³ Targeted range for net financial debt / EBITDA pre of 1.0x – 1.5x through a normal business cycle

LANXESS

17

FY 2013: Positive free cash flow driven by working capital management and reduced capex

[€ m]	FY 2012	FY 2013
Profit before tax	660	-239
Depreciation & amortization	378	717
Gain from sale of assets	0	-2
Result from investments (using equity method)	-1	0
Financial (gains) losses	113	111
Cash tax payments/refunds	-109	-41
Changes in other assets and liabilities	-85	-15
Operating cash flow before changes in WC	956	531
Changes in working capital	-118	110
Operating cash flow	838	641
Investing cash flow	-674	-342
thereof capex [*]	-696	-624
Financing cash flow	46	-260

- Profit before tax burdened by weak business performance and one-time charges (impairment €257 m, “Advance” program ~€110 m)
- Depreciation increased with higher asset base and impairment
- Tax payments are down in line with reduced profit before tax
- Successful working capital management and reduced capex, even though still at high levels, support free cash flow

A challenging year, but positive free cash-flow from implemented measures

2012 restated due to IAS 19 (revised)

^{*} Net of capitalized borrowing costs, projects financed by customers and finance lease

LANXESS

18

Agenda

- Executive overview FY 2013
- Business and financial review Q4 2013
- **Outlook/Guidance**

19

LANXESS

Cautious for 2014 – but slight earnings improvement targeted

Macro expectations 2014

- Global tire production is expected to grow yoy – with a continued impetus from Asia but negative rates in Europe
- Automotive industry may reach the trough in Western Europe, while Asia/Pacific will continue to grow
- Agro demand growth continues to be robust but below previous year's high level
- Construction industry will grow more dynamically especially in North America and Asia/Pacific
- US Dollar expected volatile in 2014; political uncertainties remain a risk

LANXESS expectations 2014




- Ongoing challenges of more competitive environment (e.g. capacities, prices)
- Currently no impetus from our rubber businesses in Q1 2014
- Q1 2014 EBITDA pre expected around €200 m against the backdrop of lower price levels, currency burden and a strike at our BTR site in Belgium
- For FY 2014 we expect a slightly improved EBITDA pre due alone to the absence of one-off items, even if selling prices remain at low levels



20

LANXESS

Mixed picture for 2014

Performance Polymers	<ul style="list-style-type: none">▪ Slow start to the year from synthetic rubber businesses; continued weak pricing environment▪ EPDM (BU KEL) with ongoing subdued pricing▪ Three major capex projects running according to plan	
Advanced Intermediates	<ul style="list-style-type: none">▪ Demand for agro chemicals in both BUs expected healthy and stable for 2014▪ Overall high utilization expected in BU All based on robust demand outlook from most markets▪ Extraordinary maintenance shutdowns will burden Q1 2014	
Performance Chemicals	<ul style="list-style-type: none">▪ Operationally solid year expected▪ BU IPG with good demand from construction industry helped by competitive advantages (environmental aspects)▪ BU LEA with stable CO₂ supply from own plant in ZA	

21

LANXESS

LANXESS

Energizing Chemistry



Appendix

Housekeeping items for consideration

Additional financial expectations

- Capex 2014: around previous year's level (2013: €624 m)
- D&A 2014: ~€400-€420 m
- Reconciliation 2014: ~€190 m
- Annual tax rate:
 - mid-term: In normalized business environment and after completion of efficiency program ~22-25%
 - 2014: tax rate will be higher
- Hedging 2014: ~40% at 1.25 -1.35 USD/EUR
- Hedging 2015: ~15% at 1.25 -1.35 USD/EUR



Providing additional details on efficiency measures

Efficiency program on track

- "Advance" fully on track with ~€30 m expenses brought forward from 2014 to 2013
- ~310 employees already left the company by year-end 2013
- Phasing of cost reduction also accelerates slightly

Updated financial details

[€ m]	2013	2014	2015	Total
Headcount reduction	~190	~120	~670	~1,000
Cash out	~20	~5	~80	~145 ¹
P&L expense (OTC) ²	~80	~30	~70	~150
Cost reduction ³	~5	~5	~60	~100 ⁴

~€100 m annual savings from 2015 onwards

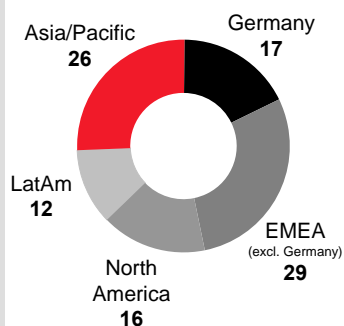
¹ Incl. ~€15 million for the years 2016-2019; ² P&L expense (OTC) booked as extraordinary; ³ Versus previous year; ⁴ Incl. €5 million for the years 2016-2019

LANXESS

25

FY 2013: All regions affected by weak environment

FY 2013 sales by region [%]



Regional development of sales [€ million]

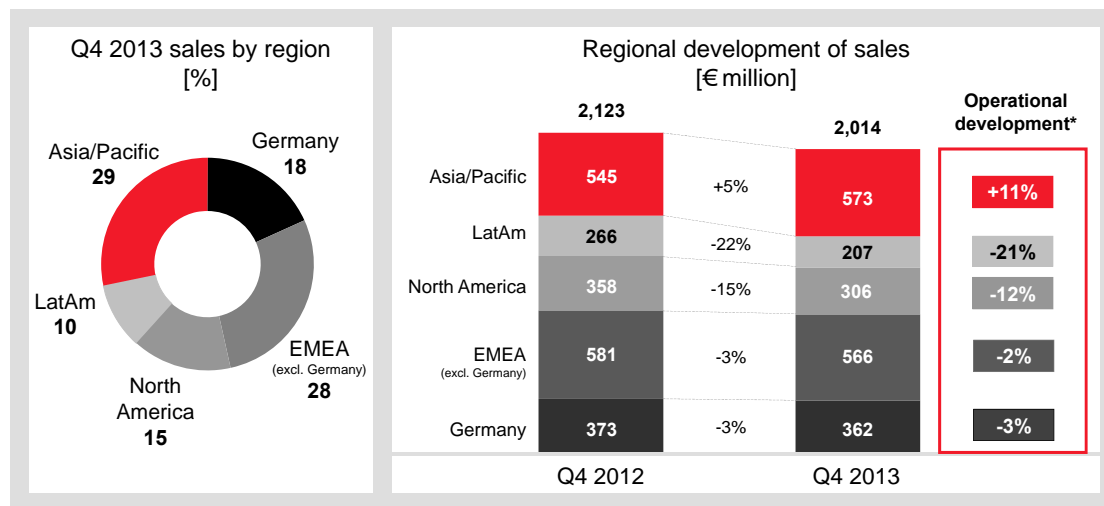
	9,094		8,300	Operational development*
	FY 2012		FY 2013	
Asia/Pacific	2,195	-3%	2,140	1%
LatAm	1,185	-18%	966	-15%
North America	1,611	-17%	1,332	-15%
EMEA (excl. Germany)	2,526	-5%	2,404	-5%
Germany	1,577	-8%	1,458	-8%

* Currency and portfolio adjusted

LANXESS

26

Q4 2013: Asia/Pacific only region with positive development



* Currency and portfolio adjusted

27

LANXESS

FY 2013 financial overview: Weak environment and one-time burdens characterize the year

[€ m]	FY 2012	FY 2013	yoy in %
Sales	9,094	8,300	-8.7%
EBITDA pre except. margin	1,223 13.4%	735 8.9%	-39.9%
EPS	6.11	-1.91	<-100%
EPS pre ¹	6.44	1.37	-79%
Capex ²	696	624	-10.3%
[€ m]	31.12.2012	31.12.2013	Δ %
Net financial debt	1,483	1,731	16.7%
Net working capital	1,849	1,679	-9.2%
Employees	17,177	17,343	1.0%

- Sales decrease with positive volumes, however overcompensated by lower prices and negative currency effects
- EBITDA reflects weak price levels mainly in Performance Polymers
- EPS reflects among others €257m impairment and ~€110 m "Advance" expenses
- Net working capital successfully reduced during the year
- Capex inline with guidance

2012 restated due to IAS 19 (revised)

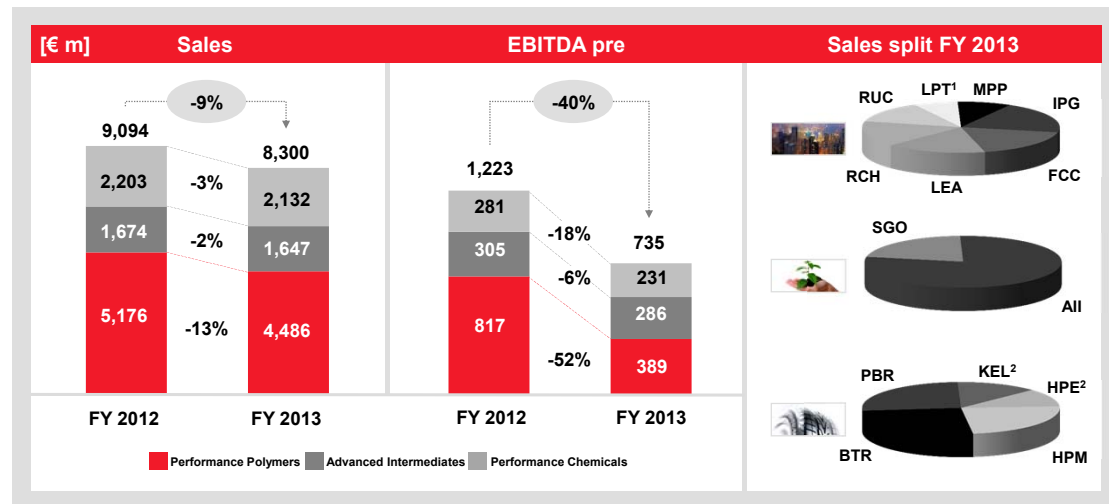
¹ Net of exceptionals, using the local tax rate applicable where the expenses were incurred

² Net of capitalized borrowing costs, projects financed by customers and finance lease

28

LANXESS

FY 2013: A challenging year



Total group sales and EBITDA pre figures include reconciliation

2012 restated due to IAS 19 (revised)

¹ As of April 1st 2013 BU ION (Ion Exchange Resins) renamed to BU LPT (Liquid Purification Technologies)

² As of January 1st 2013 BU TRP (Technical Rubber Products) split into BU KEL (Keltan Elastomers) and BU HPE (High Performance Elastomers)

LANXESS

FY 2013: A disappointing year due to pricing pressure and one-time burdens

[€ m]	FY 2012	FY 2013	yoy in %
Sales	9,094 (100%)	8,300 (100%)	-9%
Cost of sales	-6,988 (77%)	-6,752 (81%)	3%
Selling	-763 (8%)	-755 (9%)	1%
G&A	-339 (4%)	-301 (4%)	11%
R&D	-192 (2%)	-186 (2%)	3%
EBIT	808 (9%)	-93 (-1%)	<-100%
Net Income	508 (6%)	-159 (-2%)	<-100%
EPS	6.11	-1.91	<-100%
EPS pre ¹	6.44	1.37	-79%
EBITDA	1,186 (13%)	624 (8%)	-47%
thereof exceptionals	-37 (0%)	-111 (1%)	>100%
EBITDA pre exceptionals	1,223 (13.4%)	735 (8.9%)	-40%

- Sales decline due to lower prices (-8%) and additional negative currency effects (-2%); volumes slightly mitigate (+2%)
- Lower price levels (mainly Performance Polymers) and higher fixed and idle costs lead to a drop in gross margin; one-time costs of ~€50 m² also digested in FY 2013
- Impairment of €257m and exceptional expenses from "Advance" program (~€110 m) reflected in earnings

Impairment charges of €257m deteriorate an already weak year

2012 restated due to IAS 19 (revised)

¹ Net of exceptionals, using the country tax rate applicable where the expenses were incurred

² Ramp-up BTR in Singapore (~€20 m) and KEL technology change in Geleen (~€10 m) and inventory devaluation (~€20 m)

LANXESS

Balance sheet

[€ m]	Dec'12	Jun'13	Dec'13		Dec'12	Jun'13	Dec'13
Non-current assets	3,747	3,820	3,592	Stockholders' equity	2,330	2,198	1,900
Intangible assets	390	388	323	Non-current liabilities	3,559	3,097	3,029
Property, plant & equipment	2,994	3,081	2,903	Pension & post empl. provis.	893	921	943
Equity investments	8	0	12	Other provisions	304	286	258
Other investments	18	14	13	Other financial liabilities	2,167	1,681	1,649
Other financial assets	8	7	11	Tax liabilities	35	35	49
Deferred taxes	211	213	254	Other liabilities	78	103	101
Other non-current assets	118	117	76	Deferred taxes	82	71	29
Current assets	3,772	3,448	3,219	Current liabilities	1,630	1,973	1,882
Inventories	1,527	1,527	1,299	Other provisions	440	366	355
Trade accounts receivable	1,117	1,212	1,070	Other financial liabilities	167	740	668
Other financial & current assets	331	338	317	Trade accounts payable	795	657	690
Near cash assets	411	97	106	Tax liabilities	45	27	21
Cash and cash equivalents	386	274	427	Other liabilities	183	183	148
Total assets	7,519	7,268	6,811	Total equity & liabilities	7,519	7,268	6,811

- Property, plant & equipment as well as intangible assets reflect impairment in BUs KEL, HPE and RUC
- Inventories successfully reduced, as anticipated
- Equity decrease with negative net income driven by impairment charges

31

LANXESS

Q4 2013: Positive free cash flow driven by strict working capital management


[€ m]	Q4 2012	Q4 2013	
Profit before tax	68	-301	<ul style="list-style-type: none"> Impairment charges of €257 m reflected in profit before tax and D&A respectively Changes in other assets and liabilities mainly driven by provision build-up ("Advance" program); non-cash Investing cash flow also includes cash inflows from money market funds Financing cash flow in Q4 2012 reflects issuance of €500 m bond
Depreciation & amortization	102	385	
Gain from sale of assets	1	-1	
Result from investments (using equity method)	2	0	
Financial (gains) losses	42	29	
Cash tax payments/refunds	-19	-3	
Changes in other assets and liabilities	-3	55	
Operating cash flow before changes in WC	193	164	
Changes in working capital	221	166	
Operating cash flow	414	330	
Investing cash flow	-691	-178	
thereof capex*	-315	-226	
Financing cash flow	362	-99	

2012 restated due to IAS 19 (revised)
* Net of capitalized borrowing costs, projects financed by customers and finance lease

32

LANXESS

Major projects expected to be on stream after 2014

2013 (completed)	<p>BU BTR Butyl (SGP), Q1 2013, new plant 100kt</p> <p>BU HPE Chloroprene rubber (GER), H2 2013, debottlenecking +10%</p> <p>BU AII Dichlorobenzene (GER), Q1 2013, debottlenecking +15%</p> <p>BU AII Cresols (GER), end of 2013, debottlenecking +20%</p> <p>BU LEA Leather chemicals (CHN), H1 2013, up to 50kt</p> <p>BU LEA CO₂ plant (ZA), Q4 2013, new plant</p>	
2014	<p>BU HPM Polyamide (Belgium), Q3 2014, new plant 90kt</p> <p>BU HPM Compounding (BRA), H1 2014, new plant 20kt</p> <p>BU LPT Ion exchange resins (GER), mid 2014, debottlenecking +33%</p>	
2015 +	<p>BU PBR Nd-PBR (SGP), H1 2015, new plant 140kt</p> <p>BU KEL EPDM (CHN), 2015, new plant 160kt</p> <p>BU PBR SSBR (BRA) conversion from ESR (110kt)*</p> <p>BU IPG Iron oxide red (CHN), new plant 25kt</p>	




* Expected for the label introduction in Brazil (2016)

33

LANXESS

BBB rating currently under pressure

BBB/Baa2 ratings confirmed – outlook changed to “negative” in June/August

 <div style="border: 1px solid red; padding: 2px; display: inline-block; color: red; font-weight: bold;"> BBB neg. outlook </div>	 <div style="border: 1px solid red; padding: 2px; display: inline-block; color: red; font-weight: bold;"> Baa2 neg. outlook </div>	 <div style="border: 1px solid red; padding: 2px; display: inline-block; color: red; font-weight: bold;"> BBB neg. outlook </div>
<div style="border: 1px solid black; padding: 2px;"> Confirmed on 27.06.2013 with change to “negative” outlook </div>	<div style="border: 1px solid black; padding: 2px;"> Confirmed on 14.08.2013 with change to “negative” outlook </div>	<div style="border: 1px solid black; padding: 2px;"> Confirmed on 15.08.2013 with change to “negative” outlook </div>

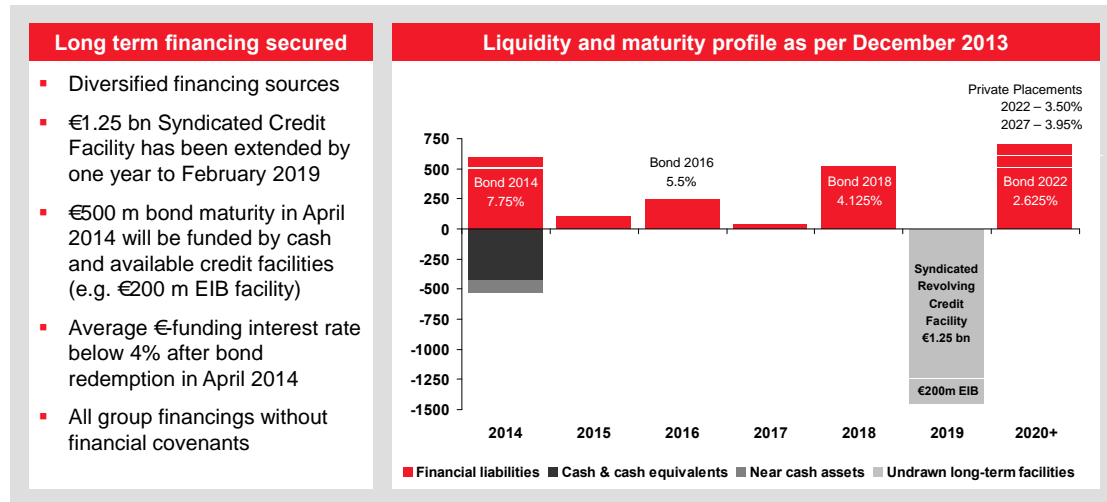
- BBB / Baa2 ratings with negative outlook as per latest publications in June/August 2013
- Rating agencies expect recovery of key credit protection ratios in 2014 for the current rating
- S&P has reflected uncertainty about a recovery in “negative” outlook (“... one-in-three chance that LANXESS won't be able to restore its credit metrics ... by 2014,...” (S&P))
- Moody's “negative” outlook reflects the “slower recovery of earnings in the Performance Polymers division” albeit LANXESS’ “strong business fundamentals and conservative financial management” (Moody's)

LANXESS is committed to its investment grade rating

34

LANXESS

A well managed and conservative maturity profile

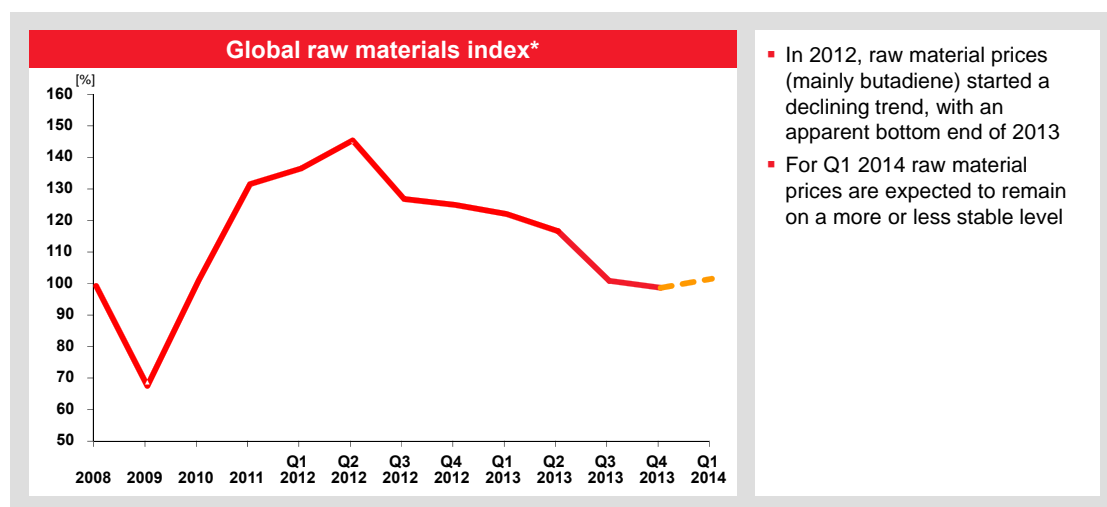


EIB = European Investment Bank; in case of utilization in 2014 final maturity of EIB financing in 2019 at latest; EIB facility currently undrawn

LANXESS

35

High volatility in raw material prices



* Source: LANXESS, average 2008 = 100%

LANXESS

36

Premium products and technologies for global megatrends



37

LANXESS

Overview exceptional items Q4 and YTD

[€ m]	Q4 2012		Q4 2013		FY 2012		FY 2013	
	Excep.	Thereof D&A	Excep.	Thereof D&A	Excep.	Thereof D&A	Excep.	Thereof D&A
Performance Polymers	6	0	244	235	9	0	252	235
Advanced Intermediates	-6	0	3	0	-6	0	-1	0
Performance Chemicals	2	0	45	29	19	2	85	35
Reconciliation	9	0	25	0	17	0	45	0
Total	11	0	317	264	39	2	381	270

38

LANXESS

Abbreviations

Performance Polymers		Performance Chemicals	
▪ BTR	Butyl Rubber	▪ MPP	Material Protection Products
▪ PBR	Performance Butadiene Rubbers	▪ IPG	Inorganic Pigments
▪ KEL*	Keltan Elastomers	▪ FCC	Functional Chemicals
▪ HPE*	High Performance Elastomers	▪ LEA	Leather
▪ HPM	High Performance Materials	▪ RCH	Rhein Chemie
		▪ RUC	Rubber Chemicals
		▪ LPT**	Liquid Purification Technologies
Advanced Intermediates			
▪ All	Advanced Industrial Intermediates		
▪ SGO	Saltigo		

* As of January 1st 2013 BU TRP (Technical Rubber Products) split into BU KEL (Keltan Elastomers) and BU HPE (High Performance Elastomers)
 ** As of April 1st 2013 BU ION (Ion Exchange Resins) renamed to BU LPT

39

LANXESS

Upcoming events 2014

Active capital market communication		
▪ FY results 2013	March 20	
▪ Nomura Global Chemical Industry Leaders Conference	March 27/28	London
▪ Q1 results 2014	May 8	
▪ Deutsche Bank 5 th Annual Asia Conference 2014	May 21	Singapore
▪ AGM 2014	May 22	
▪ Odco Canada Forum	May 27/28	Montreal/Toronto
▪ Deutsche Bank German, Swiss & Austrian Conference 2014	June 12/13	Berlin
▪ Q2 results 2014	August 6	
▪ Jefferies 10 th Annual Industrials Conference 2014	August 12/13	New York
▪ Capital Markets Day	September 18	Cologne
▪ Berenberg Specialty Chemicals & Food Ingredients Conference 2014	Sept 30/Oct 1	London
▪ Q3 results 2014	November 6	
▪ HSBC Conference	November 27	Zurich

40

LANXESS

Contact details Investor Relations

Oliver Stratmann
Head of Investor Relations



Tel. : +49-221 8885 9611
Fax. : +49-214 30 959 49611
Mobile : +49-175 30 49611
Email : Oliver.Stratmann@lanxess.com

Verena Kehrenberg
Assistant Investor Relations



Tel. : +49-221 8885 3851
Fax. : +49-221 8885 4944
Mobile : +49-175 30 23851
Email : Verena.Kehrenberg@lanxess.com



LANXESS IR website

Tanja Satzer
Private Investors / AGM



Tel. : +49-221 8885 3801
Mobile : +49-175 30 43801
Email : Tanja.Satzer@lanxess.com

Ulrike Weihs
Institutional Investors / Analysts



Tel. : +49-221 8885 5458
Mobile : +49-175 30 50458
Email : Ulrike.Weihs@lanxess.com

Dirk Winkels
Institutional Investors / Analysts



Tel. : +49-221 8885 8007
Mobile : +49-175 30 58007
Email : Dirk.Winkels@lanxess.com

Matthias Arnold
Institutional Investors / Analysts



Tel. : +49-221 8885 1287
Mobile : +49-151 74612343
Email : Matthias.Arnold@lanxess.com